

The deadline for FY19 Budget consideration is **31 January 2018.** All questions and completed forms should be sent to **planning@icann.org**.

REQUEST INFORMATION

Title of Proposed Activity

BC – Leadership Development & Support especially from Developing Countries (enhancing business leaders participation in ICANN – Local Leaders

Community Requestor Name	Chair
Business Constituency	Claudia Selli
ICANN Staff Community Liaison	
Mary Wong	

REQUEST DESCRIPTION

1. Activity: Please describe your proposed activity in detail

Leadership Development and support for Local Leaders

BC managed initiative to identify and mentor selected business leaders from four regions over the next fiscal year, to develop a group of participants both within the BC, but also to support the Outreach Initiative activities. Our goal is to bring senior business participants from a range of countries to ICANN meetings, with an objective of 2 per meeting A, B & C as part of business engagement in support of ICANN strategic objectives 1 (Evolve and further globalize ICANN) & 4 (Promote ICANN's role and multistakeholder approach). Participants will be selected based on criteria of the BC that there is a potential of new member with presence in that country via an association who can participate and a willingness to work as part of this project.

Participants would participate in ICANN's meetings and orientations, including potentially joining some of the ICANN Fellowship activities if suitable, but would be primarily focused on participation with the BC and relevant workshops and topics that support the Local Leader's ability to complete a small project back in their country. Indeed, local leaders across regions of the world would have funding to attend one ICANN meetings, where their focus would be around the CIR and related activities (with speaking roles) which are of relevance to business concerns of impact to ICANN's larger role and activities.

In particular, representatives from associations who can easily conduct an event for Business in their locale, or in conjunction with another conference or activity that they are already engaged in will be prioritized. This is a leaders program, so priority will be given to mature and capable participants, rather than young managers, although this group is also important in the longer run.



It is important to note that the variant of the request provided in FY18 for participants restricted to the region of ICANN meeting did not serve BC well as more than 50% of the facility was not utilized. BC recommends that the request should remain flexible such that if no candidate is available in a region, the opportunity can be extended to another region so that the goal would be achieved.

2. Type of Activity: e.g. Outreach - Education/training - Travel support - Research/Study - Meetings - Other

Travel support/Outreach

3. Proposed Timeline/Schedule: e.g. one time activity, recurring activity

Coincide with each ICANN Meeting...

REQUEST OBJECTIVES

1. Strategic Alignment. Which area of ICANN's Strategic Plan does this request support?

This request is in line with ICANN strategic objectives:

1. Evolve and further globalize ICANN, and

4. Promote ICANN's role and multistakeholder approach

2. Demographics. What audience(s), in which geographies, does your request target?

BC membership and the unreached next billion global Internet users in Africa, Asia (including Arab States), Latin America/Caribbean & Eastern Europe.

3. Deliverables. What are the desired outcomes of your proposed activity?

Increased visibility for ICANN in the developing countries/regions; recruitment of associations and businesses who find value in joining the BC, or otherwise participating in ICANN's activities. Our goal is to increase the involvement and participation of business/representative associations from Africa, Latin America/Caribbean, Asia and Arab states over a two year period to approximately 1/3 of the BC's membership.

Development of a meaningful participation within the BC and within ICANN more generally; and sustained articulation of the merit of the multi-stakeholder approach in wider and influential IG activities that affect ICANN both directly, and indirectly.

4. Metrics. What measurements will you use to determine whether your activity achieves its desired outcomes?

- Identifying and gaining agreement to fully participate
- Actual attendance at ICANN meeting, participation in the BC [and other relevant supporting activities] during the ICANN meeting.
- Development of a short report about perspectives regarding issues of concern to their business community/nation/region which will be published on the BC website and via our BC newsletter.
- Development of a local/national event, or a panel of relevance to business at a national or regional conference that addresses BC's concerns. Increasing interaction with national government representatives as suitable.
- Increase in membership in the BC special membership fee has been approved by the BC for members from developing nations. Due to costs of travel, remote participation and remaining active in the BC's discussions will also be a measurement. (More than 5 new members have joined BC through this initiative.)
- Participation in policy and other relevant discussions within the BC's processes, or within other policy activities will also be tracked through self reporting and follow up by the BC Secretariat



and officers.

• Promotion of the bottom up multi-stakeholder approach through voices from new frontier regions of Africa, Asia and Latin America at important government dominated events.

RESOURCE PLANNING – INCREMENTAL TO ACCOMMODATE THIS REQUEST

Staff Support Needed (not including subject matter expertise):

Description	Timeline	Assumptions	Costs basis or parameters	Additional Comments		
Travel Request	Meeting # 63		paramotoro			
	Meeting # 64					
	Meeting # 65					
Subject Matter Expert Support:						
N/A						
Technology Support: (telephone, Adobe Connect, web streaming, etc.)						
N/A						
IN/A						
Language Services Support:						
N/A						
Other:						
N/A						
Travel Support:						
Yes.						
Potential/planned Sponsorship Contribution:						