

Julie Bisland:Welcome to the New gTLD Subsequent Procedures Sub Team – Track 4 – IDNs/Technical & Operations on Thursday, 14 September 2017 at 20:00 UTC.

Julie Bisland:Agenda wiki page: [https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_x_ERohB&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-](https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_x_ERohB&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=aLdb1sOWFWICR4yIhV9cTJSxjkSfzENPIxFQ_OVWFbo&e=)

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Cheryl Langdon-Orr (CLO):of course 40kg+ "puppies have to play wrestle *at* your feet

Jon Nevett:Quick question -- why is the IDNs/Technical & Operations WG looking at financial issues?

Cheryl Langdon-Orr (CLO):As an Evaluation Question it falls to us and WT2

Jon Nevett:ok -- thanks

Steve Chan:@Jon, I think the name for the WT could probably be a bit more broad. Here is the Wiki page for this subject: [https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_x_YT2AAw&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-](https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_x_YT2AAw&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=rIfZRQAPG3FxmA7oHWWecWA09ejFgkonKHAjVnloHzA&e=)

[05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=rIfZRQAPG3FxmA7oHWWecWA09ejFgkonKHAjVnloHzA&e=](https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_x_YT2AAw&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=rIfZRQAPG3FxmA7oHWWecWA09ejFgkonKHAjVnloHzA&e=)

[05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=rIfZRQAPG3FxmA7oHWWecWA09ejFgkonKHAjVnloHzA&e=](https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_x_YT2AAw&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=rIfZRQAPG3FxmA7oHWWecWA09ejFgkonKHAjVnloHzA&e=)

Steve Chan:@Trang, I have the PIRR extract if you have any desire to share.

Jeff Neuman:Work Track 4 looks at all of the questions in the application

Cheryl Langdon-Orr (CLO):Which would mean perhaps an even L O N G E R name for this WT ;-)

Alan Greenberg:What slide are we on?

Cheryl Langdon-Orr (CLO):bless you

Rubens Kuhl:5

Cheryl Langdon-Orr (CLO):slide 5

Steve Chan:If anyone is interested in reviewing the Program Implementation Review Report, Financial Capability Evaluation section, there is an extract here on the Wiki:

[https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_download_attachments_58735969_PIRR-5F2.7-2520Financial-2520Capability-2520Evaluation.pdf-3Fversion-3D1-26modificationDate-3D1484003566000-26api-3Dv2&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-](https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_download_attachments_58735969_PIRR-5F2.7-2520Financial-2520Capability-2520Evaluation.pdf-3Fversion-3D1-26modificationDate-3D1484003566000-26api-3Dv2&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=gpohRBULqvtD3-YKrUeyDs0fto8OTJQkxYBMX1IbTY&e=)

[05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=gpohRBULqvtD3-YKrUeyDs0fto8OTJQkxYBMX1IbTY&e=](https://urldefense.proofpoint.com/v2/url?u=https-3A_community.icann.org_download_attachments_58735969_PIRR-5F2.7-2520Financial-2520Capability-2520Evaluation.pdf-3Fversion-3D1-26modificationDate-3D1484003566000-26api-3Dv2&d=DwlFaQ&c=FmY1u3PJP6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=QiF-05YzARosRvTYd84AB_UYInlydmFcjNmBM5XgySw&m=GC8dwGufawkQbzeVf1YcrIQcP1JWp6KI6IfYzZ1mH1A&s=gpohRBULqvtD3-YKrUeyDs0fto8OTJQkxYBMX1IbTY&e=)

Cheryl Langdon-Orr (CLO):perfect timing Steve ;-)

Cheryl Langdon-Orr (CLO):Thank You Trang

Cheryl Langdon-Orr (CLO):slide 6

Jeff Neuman:what is it about the financial statements that caused failures?

Jeff Neuman:Is it just related to proposed business cases?

Jeff Neuman:yes

Phil Buckingham:jeff - there was no due diligence . It was ticking boxes according to a " balancing templated model " The template didnt balance . It was standardised for ALL applicants

Phil Buckingham:how did they (evaluators) determine when the application (rather than the applicant) was a (not) a going concern

Cheryl Langdon-Orr (CLO):it is not a viability or "health" check...

Phil Buckingham:exactly Jeff . No applicant could project revenues 5 years out in a brand new market place back in 2012 !

Jeff Neuman:yes

Jeff Neuman:thanks

Jeff Neuman:So we have to go back to the original 2007 policy which states: Applicants must be able to demonstrate their financial and organisational operational capability.

Cheryl Langdon-Orr (CLO):In applicant support situations , support may even be required to present in appropriate language and form , business planning and financials etc.

Phil Buckingham:so if there is no financial evaluation then the overall mission statement (q18) needs to be points scored in terms of financial , technical , operationally capability . This would need to be points scored on an annual basis to check if there are any material changes .

Trang Nguyen:or obtaining a certified statement from an auditor...

Cheryl Langdon-Orr (CLO):there is a risk of being too US or EU centric on all this though Jeff

Cheryl Langdon-Orr (CLO):we always base things on our own experience set of course

Phil Buckingham:any certified statement would need to in compliance with US GAAP , since ICANN is a US corporation . This could prove to be very problematic to (say) an African NGO applicant

Jeff Neuman:But what is the ramifications of not passing any of these checks?

Jeff Neuman:Of course "passing the checks" has to be defined

Jeff Neuman:So you can be awarded the TLD, but not sign a contract?

Cheryl Langdon-Orr (CLO):it was a hypothetical small island state of course ;-)

Rubens Kuhl:Credit scores are very jurisdiction-dependent...

Cheryl Langdon-Orr (CLO):"credit score of [...] or ratifiable alternate" perhaps Jeff

Cheryl Langdon-Orr (CLO):ergh typos sorry

Cheryl Langdon-Orr (CLO):time check

Jeff Neuman:But personally agree that the existing questions and answers did not really assess what it was meant to assess/

Rubens Kuhl:Thanks Trang for joining us today!

avri doria:bye. very informative, thanks

Julie Bisland:The next New gTLD Subsequent Procedures Sub Team – Track 4 – IDNs/Technical & Operations will take place on Thursday, 28 September 2017 at 20:00 UTC for 60 minutes.

Phil Buckingham:+1 Rubens it might work in 1 st world countries . I cant see how this would work in 3 rd world (potentially more riskier / corrupt) countries

Cheryl Langdon-Orr (CLO):corruption can be a stable financial system

Cheryl Langdon-Orr (CLO):Bye all