ICANN Registrar Accreditation

Agenda

1 Registrars within the ecosystem

2 Benefits & considerations

3 Application form overview

4 Fees

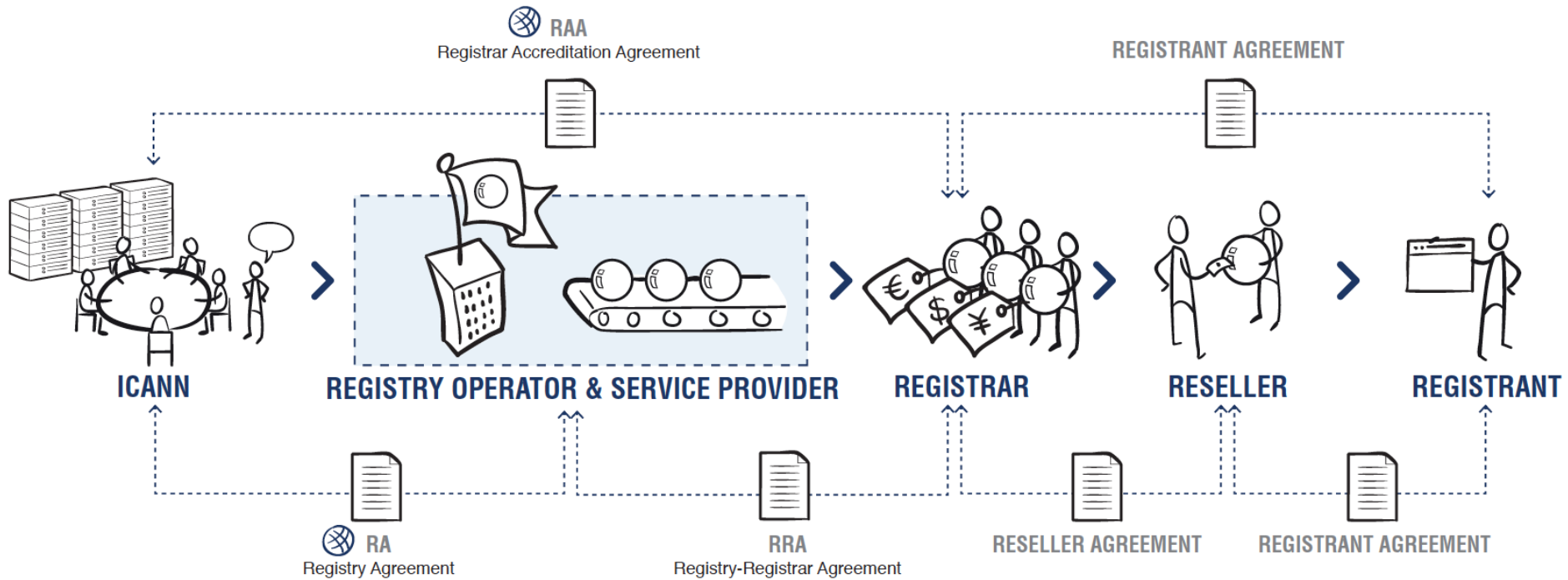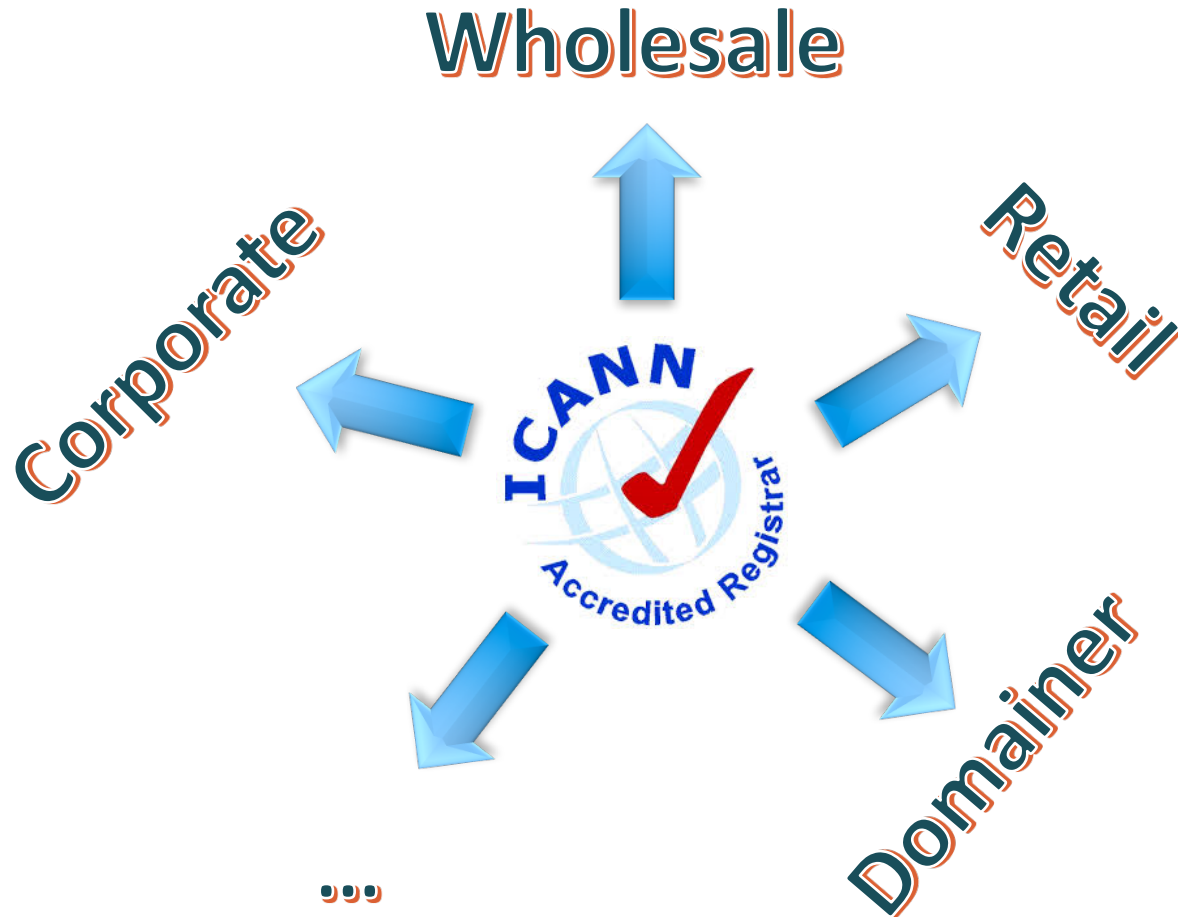**5** Application process

6 Q&A

Registrars within the Ecosystem

Registrar Services

Wholesale

Retail

Corporate

Domainer

...

Benefits & considerations

Benefits

- Reputation

- Registry access

- Participation at ICANN

  (Registrar Stakeholder Group)

- ICANN outreach & educational events

Considerations

- Fees

- Compliance obligations

- Contract & account funding required per TLD

- Reseller pricing can be very competitive

Considerations: new requirements

- CEO compliance certification

- 24x7 abuse complaint handling

- Data validation & verification

- Enhanced data retention

- Reseller agreements & enforcement

Insurance requirement waived

- No longer required by ICANN as a pre-condition for accreditation

Application form overview

Application form overview

- Business plan (qualifications, staff)

- Operational & Technical capabilities

  (security, resiliency, contractual compliance)

- Capitalization (working capital)

- Risk management/insurance

  (continuity planning)

Fees

Fees

- Application fee: US $3,500

- Annual accreditation fee US $4,000

- Quarterly variable fee +/- US $1,000

  possible 2/3 reduction for smaller registrars

- Transaction fee: US $0.18 per transaction-year for registration, renewal, or transfer

- Additional registry fees

Application process

Application process

1) Submit application form & fee

2) Review/background checks, follow-up questions

3) ICANN approval, RAA offered, with invoice

4) Applicant submits RAA, escrow agreement, fee

5) ICANN signs agreements, announces to registries

Common issues

- Incomplete/non-specific responses

- Missing documentation

- Potential compliance issues

- Insufficient capitalization*

- Applicant background questions

More information

How to become a registrar

www.icann.org/resources/pages/accreditation-2012-02-25-en

Application

www.icann.org/resources/pages/application-2012-02-25-en