



# ICANN Registrar Accreditation

# Agenda

1

Registrars within  
the ecosystem

2

Benefits &  
considerations

3

Application form  
overview

4

Fees

5

Application  
process

6

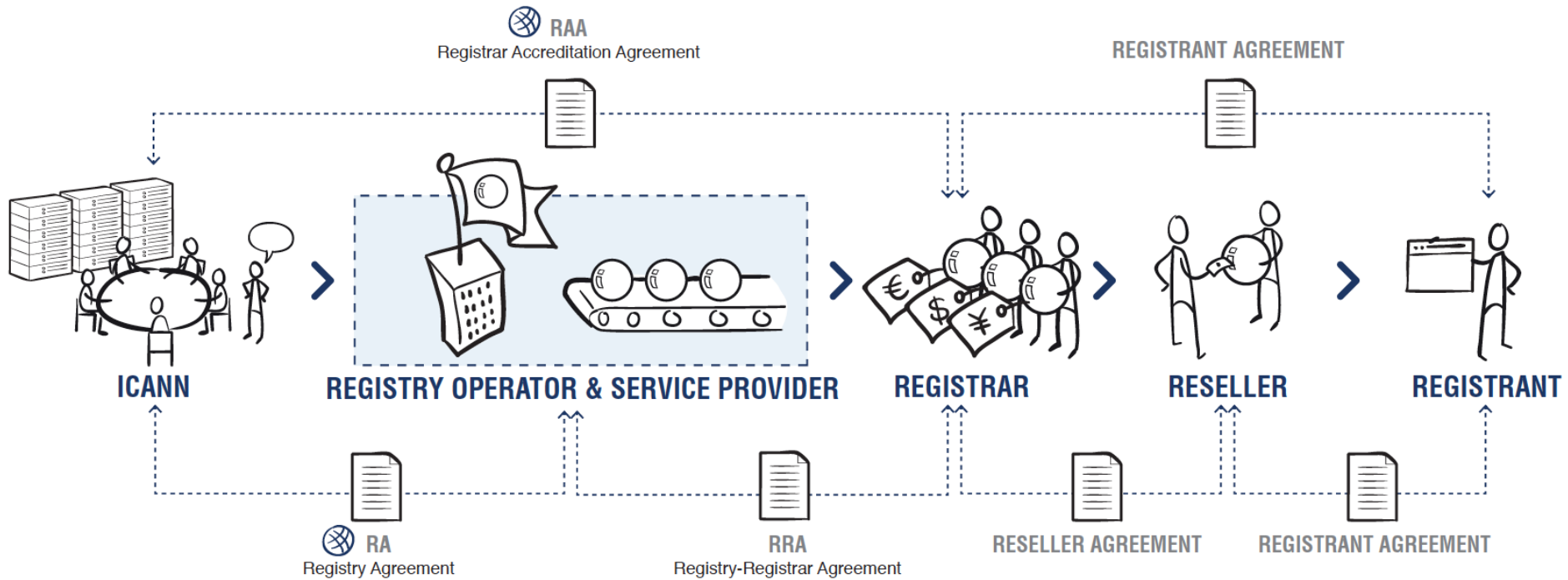
Q&A



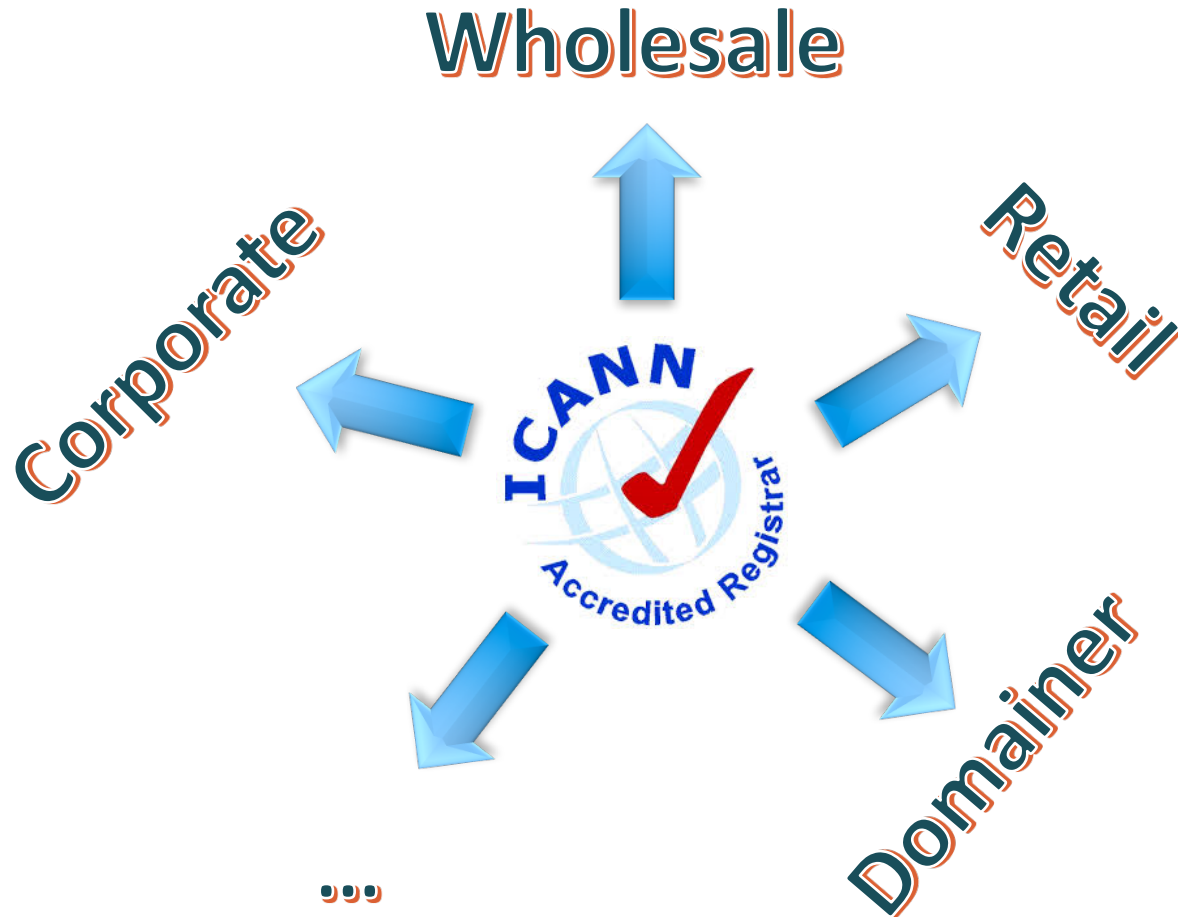
# Registrars within the Ecosystem



# Registrar Services



# Some Types of Registrars



A world map where the continents are defined by a complex network of white dots and thin white lines, resembling a social or data network. The background is a solid teal color. The text "Benefits & considerations" is centered over the map in a bold, white, sans-serif font.

# Benefits & considerations

# Benefits

- Reputation
- Registry access
- Participation at ICANN  
(Registrar Stakeholder Group)
- ICANN outreach & educational events

# Considerations

- Fees
- Compliance obligations
- Contract & account funding required per TLD
- Reseller pricing can be very competitive



# Considerations: new requirements

- CEO compliance certification
- 24x7 abuse complaint handling
- Data validation & verification
- Enhanced data retention
- Reseller agreements & enforcement

# Insurance requirement waived

- No longer required by ICANN as a pre-condition for accreditation

The background of the slide is a solid orange color. Overlaid on this is a stylized world map. The map is formed by a network of white dots of varying sizes, connected by thin white lines. The dots are more densely packed in some areas, particularly in North America and Europe, and more sparse in others. The overall effect is a digital, interconnected representation of the world's continents.

# Application form overview

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- Business plan (qualifications, staff)
- Operational & Technical capabilities  
(security, resiliency, contractual compliance)
- Capitalization (working capital)
- Risk management/insurance  
(continuity planning)







**Fees**

# Fees

- Application fee: US \$3,500
- Annual accreditation fee US \$4,000
- Quarterly variable fee +/- US \$1,000  
*possible 2/3 reduction for smaller registrars*
- Transaction fee: US \$0.18 per transaction-year  
for registration, renewal, or transfer
- Additional registry fees





A world map where the continents are defined by a complex network of white dots and thin white lines, resembling a network or data visualization. The background is a solid teal color.

# Application process

# Application process

- 1) Submit application form & fee
- 2) Review/background checks, follow-up questions
- 3) ICANN approval, RAA offered, with invoice
- 4) Applicant submits RAA, escrow agreement, fee
- 5) ICANN signs agreements, announces to registries





# Common issues

- Incomplete/non-specific responses
- Missing documentation
- Potential compliance issues
- Insufficient capitalization\*
- Applicant background questions



A world map where the continents are defined by a network of white dots and connecting lines, set against a solid orange background. The dots vary in size, and the lines are thin and white, creating a digital or network-like appearance of the globe.

**More information**

## How to become a registrar

[www.icann.org/resources/pages/accreditation-2012-02-25-en](http://www.icann.org/resources/pages/accreditation-2012-02-25-en)

## Application

[www.icann.org/resources/pages/application-2012-02-25-en](http://www.icann.org/resources/pages/application-2012-02-25-en)