

NCSG/NCUC/NPOC Capacity Building Webinar Session 1 – Moving The Conversation: Influence and Negotiation

Thursday, 4 October 2018 19:00 UTC

Chat Transcript

Ozan Sahin:Welcome to the NCSG/NCUC/NPOC Capacity Building Webinar "Moving The Conversation: Influence and Negotiation" on Thursday, 4 October at 19:00 UTC!

David Kolb:Dialing in

David Kolb:It's hung up on me twice

David Kolb:I'm in almost

Akinremi Peter Taiwo:Hi Ozan and David

David Kolb:Hello all

Olga Kyrlyliuk:Good evening

Olga Kyrlyliuk:We are quite few so far

David Kolb:Good students always show up early!

Olga Kyrlyliuk:)

Akinremi Peter Taiwo:That's right David.

David Kolb:and you were first!

Akinremi Peter Taiwo:Lol.

Cheryl Langdon-Orr:hi all

Cheryl Langdon-Orr:again here visiting mobile app as I am in 2calls at once...better than 3

David Kolb:Good to see your are acheiving balance Cheryl

Cheryl Langdon-Orr:so some limitations in AC use...

David Kolb:No worries, I will read out lists

Benedetta Rossi:We are still waiting for participants to join, the webinar will begin shortly

Olga Kyrlyliuk:Sure, no worries

Cheryl Langdon-Orr:NP ... plenty to keep me occupied in the other call 🤔🤔🤔

Amine Hacha:hi all

Benedetta Rossi>Welcome Amine

Tomslin Samme-Nlar:hello all

Tomslin Samme-Nlar:I can't hear anything. Wondering if it is just me?

Olga Kyrlyliuk:might be you, as all good for me at least

Tomslin Samme-Nlar:ok, thanks Olga. Let me look into it

Benedetta Rossi:@Tomslin you need to dial into the audio bridge

Tomslin Samme-Nlar:oh

Benedetta Rossi:otherwise we can dial out to you if you give us your preferred number via private message

Roli:I can hear now.

Olga Kyrlyliuk:sounds good

Akinremi Peter Taiwo:Not at all

Cheryl Langdon-Orr:via Chat... I am interested in looking at the state of art in Negotiations that are not born out of Sales and marketing world

Cheryl Langdon-Orr:more via the Resolution one

Roli:I know a bit about negotiations but I would like to know more about it in the icann context

Akinremi Peter Taiwo:That's a key message for us. To speak with one voice.

Olga Kyrlyiuk:it's so true

Cheryl Langdon-Orr:Authority also can have aspects of Reputation and effectively using "voice"

Ozan Sahin:This is the link to register for the Policy Open House if you have not registered yet https://urldefense.proofpoint.com/v2/url?u=https-3A_www.icann.org_news_announcement-2D2018-2D09-2D24-2Den&d=DwIFaQ&c=FmY1u3Pjp6wrcrwl3mSVzgfkbPSS6sJms7xcl4I5cM&r=SJoAZJPf4sll7c5HM-90jeUSDBNV8i1H6DgoihUn1_U&m=YpYlvE8Ai89J65t_-WI9j8Ix-NdCNLA3I7DsNyN8288&s=N8Rf7a9ElbKHVnYP5CVO-tfZEb5G1Zvp2oifc_xDGnl&e=

Cheryl Langdon-Orr:being intractable on a point of view is rarely a long term winning influence strategy in my meger experience.

Zakir:Does't that mean "language" is an influence element. Particularly at ICANN.

Akinremi Peter Taiwo:I would think so Zakir

Zakir:Thanks Peter.

Zakir:Now, on this slide again. What else? I think "Language" skill again is an important power source. Nonetheless, there a considerable support at ICANN when it comes to language/translations support but still those who are not good with english find it difficult to express themeselves and participate. just a thought.

Zakir:thank you.

Cheryl Langdon-Orr:one to be developed.... wider trust

Cheryl Langdon-Orr:type

Amal Al-Saqqaf:agree to Zakir's point (language)

Ahmed Almarwani:different backgrounds of members

Cheryl Langdon-Orr:what I meant was that if you are Trusted (not necessarily agreed with but understood) then you or the entity is "better branded" and has greater power of influence...

Cheryl Langdon-Orr:and yes you caught me as I was speaking in the other call ⚡⚡⚡

Akinremi Peter Taiwo:What I notice in the ICANN environment is that we don't influence, but assert ideas and point of views without having remorse for others view.

Olga Kyrlyiuk:in this meaning trust could be a huge factor of influence

Cheryl Langdon-Orr:David, remember I am old enough to have survived the "Brand ME" days ... led to Strengths Leadership I know... but...

Olga Kyrlyiuk:all clear

Zakir Syed:"Writing/Documenting"

Cheryl Langdon-Orr (CLO):OK now here on my laptop so all AC functions should work and no 2nd call running now...

Cheryl Langdon-Orr (CLO):Note for what David is saying at the moment you need to develop your observation & listening skills to pick up these ques

Cheryl Langdon-Orr (CLO):cluse\

Olga Kyrlyiuk:Values of NCSG -Privacy, Public interest, FoE, Diversity of perspectives, Human and digital rights, Consumer protection, Value set can't be negotiated

Olga Kyrlyiuk:from previous webinar whiteboard

Olga Kyrlyiuk:freedom of expression

Thato Mfikwe:Mostly it is a combination of tools.

Nadira AL-Araj:contextual

Cheryl Langdon-Orr (CLO):Indeed Thato sometimes you need to flex between several

Cheryl Langdon-Orr (CLO):Yes try for the Wim-Win

Thato Mfikwe:Government and use of court order for cases needing data access (sort of access model), and a standardised not guidelines and procedures would help with multilateral cooperations.

Olga Kyrlyiuk:out of the options presented might be prosecution of innocent people as a reason

Olga Kyrlyiuk:exactly

Cheryl Langdon-Orr (CLO):Take a deep breath and or popstpone/ reconvene GREAT tool to use

Cheryl Langdon-Orr (CLO):Yes get out before the gping gets to tragic is essentil

Cheryl Langdon-Orr (CLO):Another great training session David THANKS!!!

Zakir:Thank you David. Thanks all.

Olga Kyrlyiuk:Thanks a lot David

Benedetta Rossi:Thank you all for attending and for your active participation!

Akinremi Peter Taiwo:Thanks

David Kolb:you're welcome

Cheryl Langdon-Orr (CLO):Bye

Zakir:Bye.

Olga Kyrlyiuk:good night

Amine Hacha:thank you David

Roli Mahajan:thank u

Amine Hacha:bye for all