

2013 Nominating Committee SOI

The following application was submitted:

SECTION A. Identifying and Contact Information

(A.1) Your name:

First name: Jeffrey

FAMILY NAME: THOMAS

(A.2) Male/Female?

Male

(A.3) Your e-mail address:

jthomas980@earthlink.net

(A.4) Your telephone number(s):

preferred contact number:

512.589.5417

mobile phone number:

512.59.5417

(A.5) Your country of citizenship:

United States of America

(A.6) If you have more than one country of citizenship, or have been domiciled for more than five years in a country of which you do not maintain citizenship ("Domicile") please list the country of citizenship or Domicile that you want the NomCom to use for Diversity Calculation purposes. If you have selected a country of Domicile, please state as such and indicate how many years you have been domiciled in that country.

(A.7) Your country of residence:

United State of America
Resident of Denmark

(A.8) How did you hear about the ICANN Nominating Committee?

ICANN Publication

SECTION B. Education and Professional Background

(B.1) Please upload your resume:

Jeffrey Thomas
P. O. Box 807 – Dallas, TX 76039
Email: jthomas980@earthlink.net – Mobile: 512.589.5417

EXECUTIVE SUMMARY

Senior operations, strategic sourcing, re-engineering, and corporate development executive with leadership experience with Fortune 500, midsize, and start-up companies. Managed a global spend of over \$1billion and increased revenue and shareholder value by producing savings greater than 10%. Key executive in developing category/corporate plans that drove adoption of new processes, technologies, and strategies to achieve company mandates. Analyzed operations and work processes to reduce costs and implement improvements. Collaborated with R&D in initial stages of product development to ensure cost savings and manufacturing efficiency. Worked with C-suite in developing and maintaining global partnerships and strategic plans. Created hedging strategies and supplier initiatives to reduce risks to budget and manufacturing process.

NOTEABLE ACHIEVEMENTS

- Led diverse/international team in the sourcing of raw materials and services in Asia, Europe, North America, South America, and emerging markets exceeding \$500M.
- Delivered KPIs +/- 3% of budget; Supplier Performance 95%; Customer Satisfaction 4.5/5; Savings 15%.
- Co-led development of online certification testing program, resulting in \$30M in revenue.
- Evaluated technology companies for equity/joint ventures leading to equity investment totaling \$50M.
- Led outsourcing strategy and negotiated offshore agreements in India, Panama, Canada, China, Brazil, Dominican Republic and the Philippines.
- Sourced spend valued over \$1B out of \$3.6B budget producing savings greater than \$160M.
- Implemented sourcing strategy for corporate spend and 600 home health agencies.
- Drove 20% increase in productivity via process improvements and new technology adoptions.

Executive Value:

Ø Develop sourcing and operations strategies that generate cost savings and additional revenue; Implement process improvements that increases and improves the customer experience; Assess technologies for product development and equity investments.

EXECUTIVE CAREER PATH

Head of Global Sourcing (expat assignment), Novozymes, Copenhagen, Denmark 2012 – 2013
Recruited to lead international team in the sourcing of products and services in Asia, Europe, North America, South America and emerging markets exceeding \$500M. Implemented process improvements, offshoring, and e-sourcing tools to increase productivity by 15%. Led co-sourcing initiative with largest customer to produce savings of \$10M. Ensured cost effectiveness with transportation and logistical costs. Developed spending budget that drove corporate financial KPIs. Delivered KPIs of +/- 3% of budget; Supplier Performance 95%; Stakeholder Satisfaction 4.5/5. Key executive in developing global sourcing team to review global standards and standardize quality metrics. Collaborated with product development to create new products.

Director of Strategic Sourcing, Amedisys Home Health, Baton Rouge, Louisiana 2009 – 2010
Recruited to lead team in the sourcing of \$500M in goods and services, covering 640 agencies and corporate. Led in the development of category plans for IT; HR; travel, marketing, meetings, operations, real estate/facilities. Produced savings of 15%. Co-led PeopleSoft implementation and computer replacement rollout. Negotiated supplier service level agreements which improved response rate by 22%. Directed supplier selection, negotiations, and contracting process. Performed due diligence for agency mergers/acquisitions and developed new service offerings with corporate development. Increased efficiency through process improvements and the adoption of e-procurement tools. Ensured diverse supplier participation.

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Global Project Manager, Edwards Lifesciences, Irvine, California 2007 – 2009
Recruited to lead team in the sourcing and management of plastic and components commodities, valued at \$250M. Directed activities of team members in Singapore, Dominican Republic, and Europe in the development and rationalization of global supply base, producing 15% reduction in costs. Developed global category plans for strategic direction of commodities. Introduced scorecard to measure supplier performance, increasing on-time deliveries by 19%. Partnered with Quality to ensure compliance with quality assurance standards.

Director of Strategic Sourcing, Countrywide Financial Corporation, Simi Valley, CA 2004 – 2007
Recruited to lead in the development of corporate/global sourcing strategies for technology, telecommunications, call center, software, networks, consulting, and site development projects totaling \$350M. Negotiated with C-level executives at AT&T, Sprint, and Southern Bell to deliver savings of 20%. Coached/Directed team in implementing service level agreements to improve response rate and customer service by 21%.

Director of Business Development, Integration Point Technologies, Tyngsborough, MA 2002 – 2004
Selected to market a new technology of the start-up that would transform the personal computer into a wireless telephone system. Developed relationships with tech companies and venture capital firms to generate interest in the technology. Solidified business projections and served as primary contact for business development.

Sr. Strategic Sourcing Manager, Dell Computer, Austin, Texas 1998 - 2002
Recruited to lead team in the procuring of good and services valued at over \$1B in spend, and produced savings of 15%. Served as lead negotiator for call center contracts, and negotiated offshore agreements for India, Canada, the Philippines, and Canada, producing savings of 55%. Directed team in the negotiating of contract

language and prices for sourcing categories of advertising/media, benefits, facilities, travel, consulting, software, logistics, and storage. Evaluated new technology companies for equity and joint ventures, leading to the placement of equity investments totaling \$50M. Co-led in the development on online testing program, resulting in revenue of \$30M.

Sr. Business Consultant, Intel, Chandler, Arizona, 1995 - 1998 Recruited to re-engineer work processes for site development and construction of \$1B fabrication plant. Generated 25% in productivity through process improvements and outsourcing. Negotiated general contractor and A&E contracts that produced \$4.8M in savings. Delivered optimal cost and value-added results on projects to win support of senior executives. Earned recognition and chief consultant for process improvements. Received divisional awards for contract negotiations, supplier selection, and safety management.

EDUCATION AND CERTIFICATION

M Sc, Finance, The University of Rochester, Rochester, NY MBA, International Business and Trade, Grambling State University, Grambling, LA BS, Finance, Louisiana Tech University, Ruston, LA Global Leadership Certificate – The Graduate School of International Management (Thunderbird) C.P.M. Subject Matter Expert – Institute of Supply Management Fellow – LA Effective Leadership, Duke University, Southern University, University of Cape Town, SA

(B.2) If not clear in your resume, please describe any current and past volunteer positions, roles and accomplishments. We are particularly interested in Board or similar directorship and committee experience. Please list the name and web page of such organizations (if applicable).

- Board Member, East Side Community Center of Rochester, New York 1992 - 1993
Gave overall direction in management of center activities.
- Board Member; Desert Dance Theatre of Phoenix, Arizona 1996 - 1998
Raised funds for theatre; Chair of outreach committee
- Board Member, Lupus Foundation of Arizona 1997 - 1998; Fundraising
- Volunteer of Distinction, Dell Corp. 1998
- Board Member, Lupus Foundation of Arizona 1997 - 1998; Fundraising
- Board Member, Zachary Scott Theatre of Austin, Texas 2000 - 2004; Fundraising
- Board Member, Grambling University Athletic Foundation 2004 - Present
Chair of Golf Tournament - fund raiser
Policy Committee
- Board Member, Southern University Gala Committee - 2010 - Present; Fundraising;
Marketing/Communications - Radio Broadcasts; MC of Gala

(B.3) If you have a personal web page, blog, Facebook, Twitter or YouTube Channel, you may wish to provide a link to it here:

SECTION C. Internet Involvement and Interest in ICANN

1. ICANN Board of Director Position: YES

(1.a) Please state your opinion about which values you might add to the ICANN Board

ICANN holds a coveted and important place in world governance. Coordinating the unique identifiers for the global Internet facilitates commerce and communication. I have reviewed the values of the Board and have attempted to focus all of the values into three bullets. I will bring the following values to the ICANN Board:

1. **Transparency.** My professional procurement experiences have always required that I conduct business that is transparent. Assuring that the rules are known by participants and clarification is given where needed are important to maintaining fairness and good competition. Being willing to communicate policies and maintain open dialogues are steps in the transparency process. I welcome the opportunity to help the Board continue in its transparency efforts.
2. **Diversity.** The global Internet must have participation from people of many nationalities, religions, creeds, cultures, etc. to demonstrate inclusion and cooperation. This must not only be reflected in policy but in the awarding of contracts. My work in policy development and procurement fosters inclusion and participation from as many groups as possible. Diversity makes the overall system stronger because it facilitates transparency and broadens participation in the process. The Board has embraced diversity through its fellowships, meeting venues, and committee compositions. I commend the Board in its efforts and will look to expand diversity in the commercial dealings. As an African American and United States citizen, who has managed global team, lived in other countries, and navigated cultural norms, I will bring the right mix of diversity to the Board.
3. **Governance.** Developing and enforcing policy are essential to maintaining fairness and the ICANN brand. Correctly administering the rules will further facilitate transparency and fairness. Managing the process of ICANN's work in a transparent and fair manner will further solidify the Board's role in the global arena. My social and professional roles have required that I exhibit this behavior, and I would be happy to further assist the ICANN Board.

(1.b) Please describe how and why you meet the criteria for this position

I meet the criteria for the position because I have been a board member in other organizations – but more importantly – I have lead international teams and worked with individuals of all backgrounds and persuasions. I have the needed global perspective and understand the importance of the Internet in facilitating commerce and communication. I embrace and use consensus and collaboration, which can sometimes be challenging. However, the Internet embraces the world on all levels and broad communication must be embraced. Researching the criticisms of ICANN, I will bring perspective on how to address criticism and how to make the appropriate corrections.

(1.c) Describe current and past involvement in, contributions to, and leadership roles in activities and organizations involved in the development and operation of the Internet, its naming and addressing infrastructure and/or its security and stability. Please highlight if you have been a volunteer with ICANN in another capacity.

My involvement with Internet infrastructure has been with developing company IT policies and procuring hardware and software in the management of access to the Internet. I continue to keep abreast of ICANN policies through e-mails that I receive on a regular basis.

(1.d) Have you held or currently hold a Board or executive management position in any organization?

Yes

(1.e) Please state the nature and size of the organization in which you currently hold or have held a Board or executive management position.

I have held and executive management roles in corporate organizations as big as \$36 billion (Dell) and in startups. My role has been to manage the spend of the entire organization and engage will the proper suppliers to assisting in the workings of the company. Rules of engagement had to be written, monitoring the process, and ensuring fairness across the company. These companies operated in the areas of technology, finance, health, bio-innovation, and consulting.

(1.f) Please state if you are a Director, major shareholder, or employee of a generic Top Level Domain (gTLD) registrar or registry, country code Top Level Domain (ccTLD) registry or a Regional Internet Registry (RIR).

No

(1.g) Do you have experience working with non-profit organizations?

Yes

If 'Yes', and that yes referred to a Board position, please state the Board committees you currently server on or have served on.

- Board Member, East Side Community Center of Rochester, New York 1992 - 1993
Gave overall direction in management of center activities.
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- Volunteer of Distinction, Dell Corp. 1998
- Board Member, Lupus Foundation of Arizona 1997 - 1998; Fundraising
- Board Member, Zachary Scott Theatre of Austin, Texas 2000 - 2004; Fundraising
- Board Member, Grambling University Athletic Foundation 2004 - Present
Chair of Golf Tournament - fund raiser
Policy Committee

- Board Member, Southern University Gala Committee - 2010 - Present; Fundraising; Marketing/Communications - Radio Broadcasts; MC of Gala

(1.h) Please state if you have experience working with groups in various locations and time zones around the globe.

Yes. When I managed global teams, I always dealt with at least seven time zones.

(1.i) Provide a statement about what would be your contribution in this desired leadership position to ICANN and its mission

Stated in 1A

(1.j) Please state what attracts you to this position

I am attracted to this position because it is an opportunity to be part of a global organization that can level the playing field in commerce and communication.

(1.k) The time required for this position is, on average, up to 20 hours/week, which could include one or more multi-hour conference calls per month, three ICANN meetings in various places around the world, each for a duration of approximately 10 days (including travel), and generally two other meetings/workshops of three to five days each (including travel) in different geographic regions. The position involves substantial amount of email and document reading. Are you able to commit this amount of time for this position?

Yes

(1.l) Reading and expressing yourself publicly in English is mandatory for this position. Do you meet this criterion?

Yes

Additional languages are welcome, please state here which languages you speak and at what level of fluency

2. GNSO Council position: YES

(2.a) Please state your opinion about which values you might add to the ICANN GNSO Council

See comments above.

(2.b) Please describe how and why you meet the criteria for this position

(2.c) Describe current and past involvement in, contributions to, and leadership roles in activities and organizations involved in the development and operation of the Internet, its naming and addressing infrastructure and/or its security and stability

(2.d) Provide a statement about what would be your contribution in this desired leadership position to ICANN and its mission

(2.e) Please state if you belong to any constituency under the GNSO Structure

(2.f) The time required for this position involves a minimum of 20 hours per month on Council related activities which include monthly conference calls, participation in the three ICANN meetings around the world, with a duration of about 7 days, reading material and emails, wiki etc.
Are you able to commit this amount of time for this volunteer position?

Yes

(2.g) Reading and expressing yourself publicly in English is necessary for this position. Do you meet this criterion?

Yes

Additional languages are welcome. Please state here which languages you speak and at what level of fluency.

3. ccNSO Council position: YES

(3.a) Please state your opinion about which values you might add to the ccNSO Council.

See comments above.

(3.b) Please describe how and why you meet the criteria for this position.

(3.c) Describe current and past involvement in, contributions to, and leadership roles in activities and organizations involved in the development and operation of the Internet, its naming and addressing infrastructure and/or its security and stability. Please highlight if you have been a volunteer with ICANN for a while in another capacity.

(3.d) Provide a statement about what would be your contribution in this desired leadership position to ICANN and its mission.

(3.e) Please state if you are participating or have participated in the past as a member of the ccNSO Council.

Please state if you are member or have been member of any ccTLD.

(3.f) The average amount of time required for this position is a minimum of 12 hours per month involving monthly conference calls, participation in the three ICANN meetings around the world, with the duration of about 7 days, reading material and emails, wiki etc. Are you able to commit this amount of time for this volunteer position?

Yes

(3.g) Reading and expressing yourself publicly in English is necessary for this position. Do you meet this criterion?

Yes

Additional languages are welcome, please state here which languages you speak and at what level of fluency.

4. ALAC position (Africa, Asia/Australia/Pacific Islands and Latin America/Caribbean Islands): NO

(4.a) Please state your opinion about which values you might add to ALAC

(4.b) Please describe how and why you meet the criteria for this position

(4.c) Describe current and past involvement in, contributions to, and leadership roles in activities and organizations involved in the development and operation of the Internet, its naming and addressing infrastructure and/or its security and stability

(4.d) Describe current and past involvement in, contributions to, and leadership roles in community and not for profit organizations in activities involving internet issues. Please highlight if you have been a volunteer with ICANN for a while in another capacity.

(4.e) The time commitment for this position is about 20-26 hours per month on Committee related activities which include monthly conference calls, participation in online discussions, reading material and emails, wiki, making presentations to regional organizations, etc. Are you able to commit this amount of time for this volunteer position?

(4.f) Reading and expressing yourself publicly in English is relevant for this position. Do you meet this criterion?

Additional languages are welcome, please state here which languages you speak and at what level of fluency.

SECTION D. Conflicts of Interest, Time Commitment and References

(D.1) Conflicts of interest with ICANN:

(D.2) All positions require a significant commitment of time and energy. Please read carefully the description of the time commitment required in the 'Leadership Positions' document. Is your schedule of activities compatible with a significant allocation of time to contribute to the positions that you are looking for? Please indicate Yes or No:

Yes

(D.3) Please provide the names of no less than 3 and no more than 4 people who can provide a reference for your candidacy. The NomCom will not consult as a reference anyone who is also a Candidate under consideration for the same position. The NomCom will send a copy of your SOI to each of the people you name as a reference:

Reference 1

Name: G. January

Email: gjanuary@yahoo.com

Telephone: 201.785.6615

Relationship: Colleague

Reference 2

Name: B. McAllister

Email: bmacallister@intl.com

Telephone: 485.922.1709

Relationship: Colleague

Reference 3

Name: K. Jones

Email: kjones@aol.com

Telephone: Colleague

Relationship: 713.983.1176

Reference 4

Name:

Email:

Telephone:

Relationship:

SECTION E. Consent and Authorisation

(E.1) Under the NomCom's procedures, your candidacy will be treated as confidential unless you give the NomCom your permission to disclose it or unless the NomCom is consulting your references or conducting third-party reference checks from selected sources on a confidential basis. Third party checks may also be required as part of the candidate assessment process conducted by an external consultant and the due diligence process necessary before we can accept candidates for leadership positions in ICANN.

Once selections are made, the NomCom will make the identities of only the Selected Nominees public. Although the NomCom will take reasonable steps to ensure that its confidentiality procedures are

followed, Candidates and Selected Nominees shall have no claims against ICANN, the NomCom, or affiliated persons in the event information is disclosed despite our adherence to these procedures.

You also authorize the NomCom to consult with your references and provide them with a copy of your SOI, to investigate other information publicly available about you, and to conduct additional confidential third-party reference checks. You also authorize the NomCom to pass your SOI and references to an external consultant that may be required as part of the candidate assessment process and the due diligence process. You will not be entitled to review or access any of the information received, obtained, generated, or considered by the NomCom regarding any Candidate or Selected Nominee, or any of the NomCom's discussions or deliberations regarding any Candidate or Selected Nominees. Candidates and Selected Nominees have no right to challenge or seek review of the NomCom's selections.

The NomCom will not accept unsolicited comments about a candidate from any third party.

Please indicate that you understand this statement (E.1) and agree to become a candidate under the conditions described above. Please indicate Yes or No.

YES, I understand this statement and agree to these conditions

(E.2) Interim vacancies in 2013 - If you are NOT selected this year for any of the preferences indicated in (Section C) above, would you permit the Chair of this year's NomCom to retain your name (based on the same preferences) and transfer your SOI to the Chair of the 2013 NomCom for possible consideration in the event that a mid-year vacancy occurs in 2013?

(Note: This option may be exercised only in the event that a mid-term vacancy occurs and does not mean you will be included in the pool of candidates for regular term positions next year.) To be considered by the 2013 NomCom for a regular vacancy you would need to apply again.

If I am NOT selected this year, please retain and transfer my SOI to the 2013 NomCom. Please indicate Yes or No.

Yes

nomcom2013 mailing list
nomcom2013@icann.org
<https://mm.icann.org/mailman/listinfo/nomcom2013>