

Agenda

- Introduction Registrar Services
- ICANN Accreditation: Why & How?
- 2013 RAA
- Questions



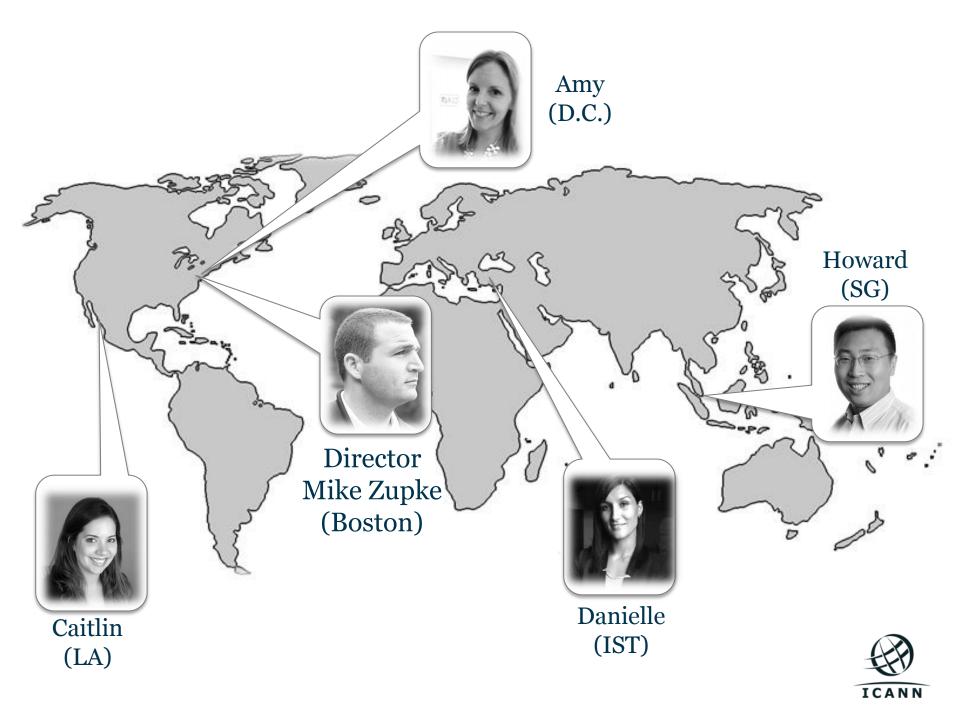
Registrar Services



Registrar Services: what do we do?

- Accreditation process
- Registrar support
- Outreach activities, webinars, training
- Implementation new policies





ICANN Accreditation



ICANN Accreditation: Why?

- Improved reputation
- Registry access
- Participation at ICANN e.g. Registrar Stakeholder Group
- ICANN outreach & educational events



ICANN Accreditation: How?

- Apply (form & fee)
- ICANN reviews application (business plan, operational/technical capabilities, working capitalization, risk management), background check, follow-up questions
- Signing agreement
- Escrow agreement, announcement registries

considerations: compliance obligations, contract & funding for each TLD, \$500,000 insurance, fees



ICANN Accreditation: Application Issues

- Incomplete/non-specific responses
- Missing documentation
- Insufficient capitalization
- Applicant background questions



ICANN Accreditation: Fees

- Application fee: \$3,500 USD
- Annual accreditation fee: \$4,000 USD
- Quarterly variable fee: +/- \$1,000 USD possibility of 2/3 reduction for smaller registrars
- Transaction fee: \$0.18 USD per transactionyear (add, renew, transfer)
- Additional fees for registries



2013 RAA



2013 Registrar Accreditation Agreement

- 2013 RAA is required to sell new gTLDs
- CEO compliance certification
- 24x7 abuse complaint handling
- Data validation & verification
- Enhanced data retention
- Proxy accreditation program
- Reseller agreements & enforcement
- Registrant benefits & responsibilities



Thank you!

Any questions?

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