

VOL. R	N0.2	
WORKING WITH		
COLUMN	FIVE	

Infographic Department

Research Center

INTRODUCTION

STEPS

WITH

FIVE

COLUMN

WORKING

What follows is a handy guide to working with Column Five. This time-tested approach will ensure that communication is clear, work-flow is efficient, timing is on-point, and everyone is pleased with our working relationship.



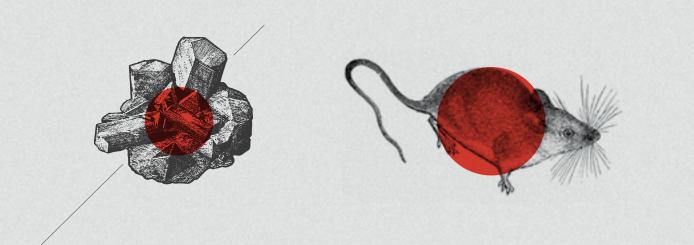


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In order to get a feel for the scope of the project, and gain expertise on the subject matter going into our initial call,



YOU SHOULD PROVIDE ANY RESEARCH, INFORMATION, OR OTHER DATA YOU WOULD LIKE INCLUDED IN THE GRAPHIC.







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This initial call will cover introductions, and give us a chance to hear the details and objectives of the project directly from you.

HERE ARE SOME QUESTIONS WE WILL ASK, SO YOU CAN BE PREPARED WITH THIS INFORMATION.





PROJECT OVERVIEW

You may have provided some project details in the contract process, however, our project manager should hear this summary directly from you to ensure no information is lost.

Thought-leadership?

Marketing collateral?

TIMELINE

We will want to know your deadline for the project and any other milestones we should be aware of.

OBJECTIVES

What is the purpose of this graphic?

- Explaining complex information?
- Brand exposure?
- ► Traffic?

IS THE GRAPHIC FOR PRINT OR WEB?

GRAPHIC DIMENSIONS AND ORIENTATIONS

Do you prefer portrait or landscape? Do you have specific dimensions or constraints?

PREFERRED STYLE/COLOR SCHEME

What other infographics do you like from our site or others?

WOULD YOU LIKE YOUR LOGO ON THE GRAPHICS?

If so, we need a vector (.ai or .eps) file.



Based on the call,

OUR PROJECT MANAGER WILL SEND OVER A PROPOSED TIMELINE FOR THE PROJECT. PLEASE LET US KNOW IF YOU WILL NEED ANY CHANGES BEFORE WE BEGIN.

As we are all very busy people, this timeline ensures that we will have the resources available to deliver your work on time. Delays in feedback will disrupt scheduling, and can add to project scope.



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Once we are underway,

OUR PROJECT MANAGER WILL DRAFT AND SHARE AN OUTLINE OF THE INFORMATION TO BE INCLUDED IN THE GRAPHIC.

THIS MAY INCLUDE ANALYZING AND ORGANIZING YOUR DATA, ADDITIONAL RESEARCH ON OUR END, AND DEVELOPING A COMPELLING EDITORIAL ANGLE FOR THE PIECE.

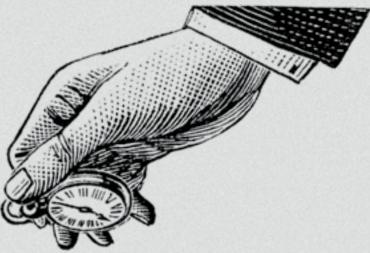




ANY CHANGES YOU WOULD LIKE TO THE INFORMATION THAT WILL BE INCLUDED IN THE GRAPHIC CAN AND SHOULD BE MADE AT THIS STAGE.

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ANY SIGNIFICANT CHANGES TO THE CONTENT AFTER DESIGN IS UNDERWAY WILL ADD TO THE SCOPE OF THE PROJECT.







Based on the approved outline,

OUR PROJECT MANAGER WILL WORK WITH ONE OF OUR DESIGNERS TO CREATE THE BEST VISUAL REPRESENTATION OF THE INFORMATION.

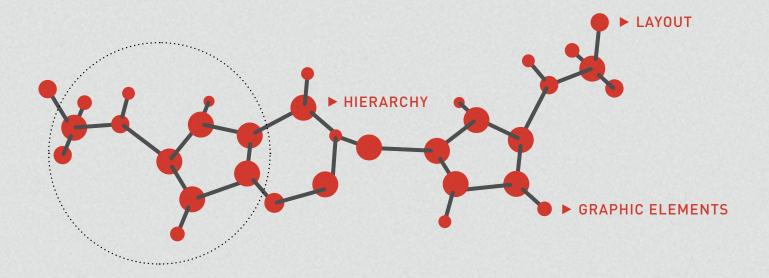
THE OUTPUT WILL BE A SKETCH TO GIVE YOU AN IDEA OF THE LAYOUT, AND GRAPHIC ELEMENTS THAT WILL BE INCLUDED IN THE PIECE.







> FEEDBACK AT THIS STAGE SHOULD ADDRESS THE LAYOUT, GRAPHIC ELEMENTS, AND HIERARCHY OF INFORMATION DEPICTED IN THE SKETCH.

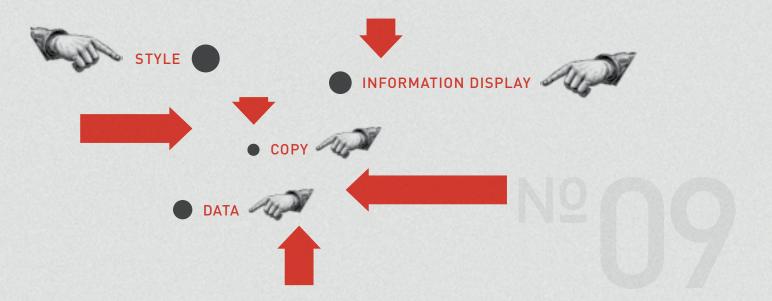




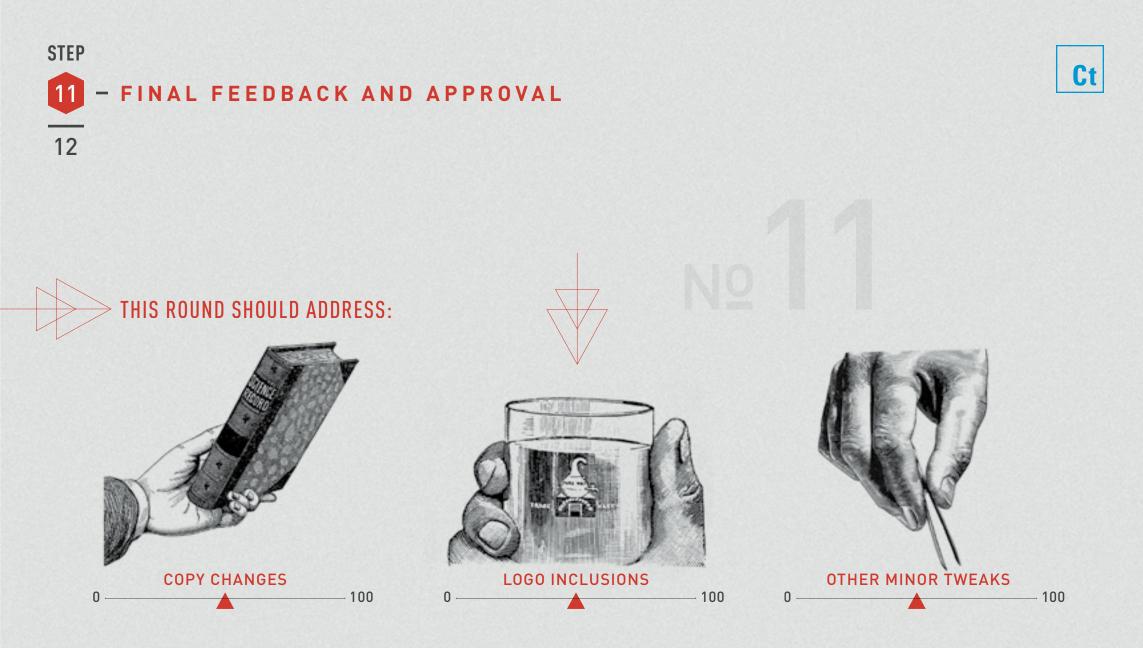


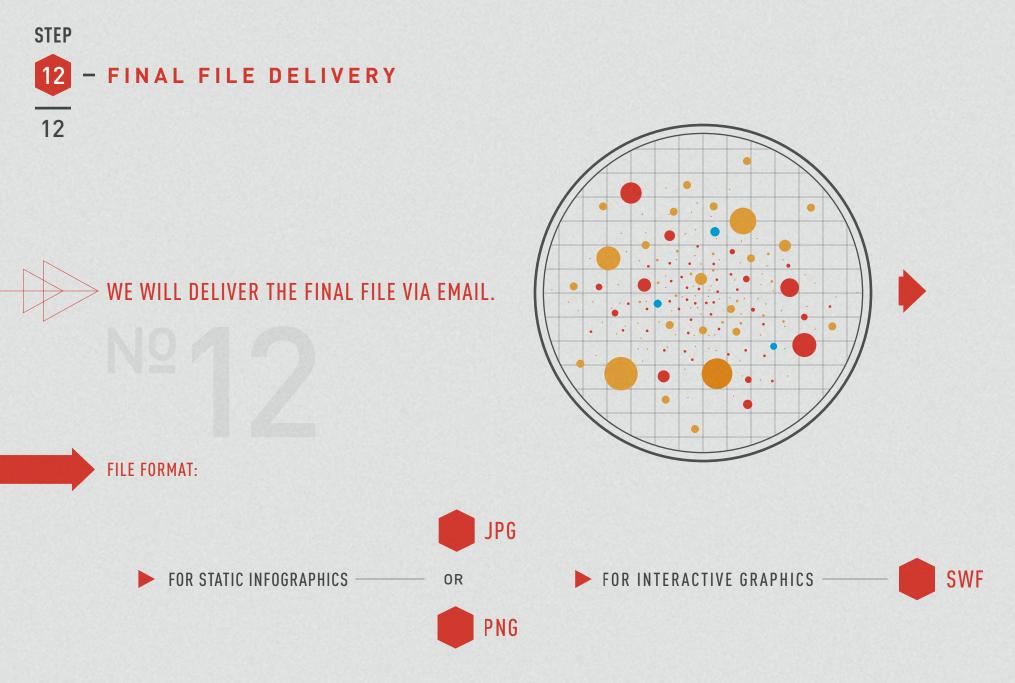


> THIS SHOULD BE A UNIFIED AND COMPREHENSIVE ROUND OF FEEDBACK FROM ALL STAKEHOLDERS. IT SHOULD ADDRESS STYLE, DISPLAY OF INFORMATION, AND ANY MAJOR CHANGES TO COPY OR DATA.









SOURCE FILES CAN BE PROVIDED FOR AN ADDITIONAL FEE.

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SOCIAL PR PROMOTION



GOALS AND EXPECTATIONS

A successful promotion is determined largely by the subject and tone of the piece. An infographic that describes company-specific processes or products can be useful as sales or marketing collateral, but will not have broad appeal in social media channels. Conversely, an informative piece on a general topic will likely attract more attention and links. It is important to understand that adding mentions of your company beyond attribution of the graphic will always lower our chances for widespread promotion.

PUBLISHING

If intended to be promoted, infographics should be published on a blog or on a static html page on your site. Make sure your analytics script is running on the page so you can measure traffic and other important metrics. Please talk to us before placing the infographic in any other context, such as offering exclusive placement to a media partner or posting to your Facebook page.

Use (Infographic) in the title.

INTRODUCTION

Write 3-5 sentences to give context in the post.

PUBLISH

TITLING

Post the infographic inline with blogroll as the central focus of the page/post, not as a thumbnail or small preview.

SOCIAL BUTTONS

Make sure you have the official Twitter counter, Facebook 'like' counter, Google +1 button, and StumbleUpon counter installed. We can install a custom WordPress plug-in for you if you need help with this.

PROMOTIONS

Within five days of initial publishing, we implement a tripartite approach in our Social PR promotion:



1/ Submit infographic to social news and networking sites such as Digg, StumbleUpon, Reddit, Facebook, Twitter, and Google+.



Next, we target relevant media outlets and publications to republish the piece.

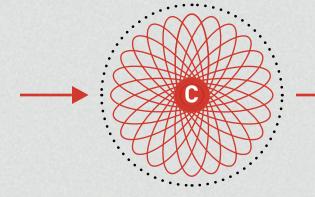


3/ Finally, we approach industryspecific blogs and infographic design sites for additional pickup.

RESULTS

Please allow up to 30 days for the full effects of our promotional efforts to be realized.

Often we get the pickup we want right away, but sometimes it can take several weeks for a piece to reach its potential.



OUR PROMOTION PROCESS IS EVER-EVOLVING,

AND WE TAILOR IT TO FIT EACH CLIENT'S INDIVIDUAL NEEDS.

WE

LOOK

FORWARD

T0



WORKING

WITH

YOU



Jason Lankow: CO-FOUNDER/CEO Josh Ritchie: CO-FOUNDER/CREATIVE DIRECTOR Ross Crooks: CO-FOUNDER/CREATIVE DIRECTOR

To contact, please email your project manager. Visit our website at www.columnfivemedia.com. Published by Column Five 355 Old Newport Blvd Newport Beach, California 92663 ©2011 Column Five All rights reserved Designed and printed in California 13 12 11 00 4 3 First edition

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