

JULIA CHARVOLEN: Good morning, good afternoon, good evening. Welcome to the Regional Leadership Call in preparation for Beijing on Tuesday, 5 March at 21:00 UTC. On the call today we have Holly Raiche, Darlene Thompson, Sylvia Herlein, Wolf Ludwig, Oksana Prykhodko, Jose Arcé, Pavan Budhrani, Eduardo Diaz. We have apologies from Fatimata Seye Sylla.

From staff we have Silvia Vivanco, Heidi Ullrich and myself, Julia Charvolen. May I remind all participants to please state their names before speaking for transcription purposes. Thank you very much and over to you.

HOLLY RAICHE: Thank you, Julia, and everybody, the purpose of this call which may be brief – and that will please everybody – is really just to finalize the agenda for the meeting of Regional Leaders in the Beijing meeting. And that meeting, although Heidi, please note it's not on the Beijing schedule that we have for our Beijing Organizing Committee – I don't see it there. But it is scheduled for the 10th of April, which is the Wednesday from 12:30 to 2:00 and that will be held during lunch.

So what we're doing today is not necessarily talking a lot about the content of what we're going through, of content, but to say what is the schedule for that meeting and what do we want to talk about so we can finalize that schedule. So with no further ado, and we're missing a few people but that's okay – are people comfortable with the agenda which is on the Adobe Connect? And it's really just a brief update of where we

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are. It's talking about the initiatives that we're going to talk about in Beijing to make RALO calls more interactive. It's going to talk a little bit about the outreach which we're going to talk a lot about in Beijing, and Maureen is not here but the time is not good for her, I know that.

And finally the relationship with the RIRs and ALAC, which there will be a meeting in Beijing. So I'm sorry Olivier's not on the call but that's been arranged. I don't have a time for that; and then At-Large planning for the Summit in June in London in 2014 if we have time. Is there anything else that should be on the agenda? And Sylvia has raised her hand as has Darlene, so Sylvia, go ahead first. Sylvia? Right?

SYLVIA HERLEIN LEITE: Hello, it's Sylvia speaking.

HOLLY RAICHE: Yes, you had your hand up?

SYLVIA HERLEIN LEITE: Sorry, it was my mistake. I only agree with the agenda that you said before but I don't want to talk now, thank you. Sorry.

HOLLY RAICHE: Thank you, that's okay. Well then we'll just go ahead with the agenda as posted. The first item, there's some brief update. The first is from Wolf. Darlene, if you're comfortable there are some things going on in North America you may want to talk about if you just want to do a quick update. But Wolf, over to you.

WOLF LUDWIG:

YES, thanks a lot, Holly, it's Wolf Ludwig for the record speaking. The inclusion or better involvement of individual members is actually a longstanding item in EURALO. Since the last couple of years we've tried to improve the basic conditions and requirements for better involvement of individuals by bylaw modification almost two years ago, by saying "Okay, individual members in EURALO can create a sort of their own ALS structure which can be rather informal." But it needs to have a sort of formal recognition because ordinary ALSes have to go through a certification procedure, due diligence, etc., and need to be certified to become a full member at the RALO level. And full membership means having full voting rights at General Assemblies.

And with floating individuals they are in many cases very active, very creative, very much involved but they were lacking voting rights so far. But on the other hand it would somehow disturb the current ALS-based structure to give voting rights to each individual representing himself or herself in comparison to an organization representing dozens, hundreds, or even thousands of members. Therefore we said okay, there needs to be this formal requirement to create your own home ALS as individuals; and once you are certified you can select one of you assuming a voting right at our annual General Assemblies.

This is the background story. We modified the bylaws almost two years ago and invited individuals to come up with their own structure. But frankly speaking, not much, almost nothing happened in between. We have still a lot of individual members participating regularly at our monthly calls but convincing them to create their own structure is very,

very difficult and time taking, etc., and I cannot realize any enthusiasm behind it. Some people tell me well, it's a model that can be useful but it's not sexy, it's not very encouraging, etc., etc. To be brief, nothing really in between happened and we are still on the work in progress models and I don't know whether it will work out. It's one way to do it but as I've learned over the last two years it's not much appreciated by individual members themselves. This is just my assessment of the situation.

HOLLY RAICHE: Thank you, Wolf. People are very free to comment. Darlene has her hand up – Darlene, do you want to talk? Go ahead.

DARLENE THOMPSON: I just wanted to comment that that's basically why NARALO created like a quasi ALS and just herded – I'm sorry, this is Darlene Thompson speaking – and herded all the individual people into it, all the individual members. So to expect an individual member to create an ALS and to recruit everybody into it we didn't think that that would work. So as a RALO we just did it ourselves and lumped everybody in there, and that's the way it is. So we basically took it out of their hands and just said "Here it is," and drew the bylaws accordingly and you know, so far we haven't had any complaints. So that's what's worked for us anyway, that's all.

HOLLY RAICHE: Thank you, Darlene, and this is something I think we can certainly expand upon and talk about in Beijing. I think what I'm hearing from

those two conversations is there are many ways in which people can participate and many ways in which ALSes and RALOs can hear the thoughts of user groups or user individuals. And in some cases it may be structured and in some cases not structured, and maybe we have to establish at the meeting if not before that the important thing is to have the conversation, to have people involved and then if we need to create little structures that accommodate that so that there's a formal structure but then there's an informal way of talking to people.

And maybe this becomes something that we can explore... Darlene, I think we can explore this in Beijing and Wolf, to say well, how do we maximize participation? And then fit some structures or not around that. Darlene has got a nice little check and I'm really happy she's good. Are there any other thoughts because I think this is a really important agenda item for Beijing, to say what do we mean by participation and maybe that's the important concept rather than membership.

Moving right along, because this is not the best time zone for everybody else which means it's basically the best time for me, has anybody else been involved in some of the Rules of Procedure Working Group? And Wolf in the chat is saying "But what does participation mean?" I'd say Wolf, hold that thought and we will absolutely talk about that at the luncheon that is scheduled for the Wednesday. Darlene says "The time zone is great for North America." It's great for Australia, too, for a change.

So moving right along on the agenda, Cheryl was going to talk about the Rules of Procedure Working Group. Heidi says she's confirmed to talk

about it but I don't see her and she's not on the phone. I'm happy to talk if she's not here. Is she here? Is Cheryl on the phone?

HEIDI ULLRICH: Holly, this is Heidi, no. Sorry, I meant that Cheryl is confirmed to lead that discussion in Beijing during the Secretariats' call.

HOLLY RAICHE: Okay. Oh, happily. In fact instead of Rules of Procedure I'd almost put Alan, because Alan I have to say has worked on about 52 and the level of detail that we're talking about is unbelievable. I think we're version God knows what but I won't worry about it. Oh, 54 – we're on version 54 now. I knew it was ridiculous.

The other thing that people may be interested in in terms of the agenda for the luncheon is the Metrics Working Group. I'm wondering if people would also like this, there being a bit of a debate which you would have seen, all of you, about the new gTLDs and about a thing called the public interest commitment specifications, which it's a new concept and it's something that the applicants for new gTLDs are supposed to identify, saying "These are the things that we think are the public interest bits of our application that should be enforceable.

Now, looking at the enforceability of it, it's a new structure, it hasn't been finalized so we can wait for some comments on that, but I'd like to fit into the Metrics Working Group just some discussion about public interest specifications because that's a new concept but it may be something that either winds up being complied with or not. So if we could add that, and Heidi's asking "Seven minutes for the Rules of

Procedure discussion?” I think my view on the Rules of Procedure is that if people want to wade through the documents they are absolutely welcome to. If you can’t sleep at night take it home by all means and read it. Maybe even eight.

I think at some point it may be an idea, and I think probably instead of Cheryl I would ask Alan since he’s the penholder and has virtually been rewriting them to be able to talk just at the highlight level of what changes have been made, what has been clarified and so forth. I just absolutely do not want to go into the detail of those Rules of Procedure. It’s just been a torturous process and probably we will be up to version 60 if we’re not careful so I want to keep it short. And I question, I realize Cheryl is there but I also question since Alan knows these things inside out since he’s virtually rewritten them whether Cheryl or Alan would be the person to talk about it simply because he’s the one who’s actually held the pen.

Do people want to talk more than at a very, very high level about the Rules of Procedure? Indeed do you want to talk about it at all? Alright, okay.

The next item is metrics. Now, have people followed the list on the discussions on the metrics and what we finally said about the metrics? Okay. Where we got up to with the metrics was a statement by ALAC that I think Tijani will present on saying in the end the metrics that were adopted did not include many of the metrics that the ALAC members of the Metrics Working Group had suggested and that we were very disappointed at the omission of some of the metrics that would have measured I suppose public interest aspects. And part of what we said

also is we would form a working group to put back in some metrics, or at least to suggest some of the more important metrics to see whether or not the new gTLDs were I suppose in the public interest is the best way to put it in short form.

Now, is Tijani convening that (inaudible) because I know Evan was seeking participants? Is anybody else on that?

HEIDI ULLRICH: Holly, this is Heidi. Yeah, there has not been activity in the Metrics Working Group recently and that may be due to some personal issues of Tijani that are limiting his time.

HOLLY RAICHE: Okay. I think if Tijani can't or doesn't this is an issue with Evan, so it may be that between Evan and Tijani they can work out who can talk about this particular group. I don't think it's... The original working group was a joint GNSO (inaudible) group. This is something new that was proposed in response. So there you go. The next item, and this is I think we'll start with LACRALO – capacity building. Now, Eduardo is there something I'm missing that we can talk about here?

SYLVIA HERLEIN LEITE: Hi, I'm Sylvia Herlein from LACRALO.

HOLLY RAICHE: Okay, Sylvia, do you want to-

SYLVIA HERLEIN LEITE: Yes, I'm preparing the material to talk about that in Beijing. We have two important projects in LACRALO. One as everybody knows is about the capacity building program in LACRALO, and we have a new one. So I don't know if you want me to explain now, or we are preparing some special material to show you in Beijing.

HOLLY RAICHE: Do you want to just take... A couple of minutes will be fine, not in detail but a couple of minutes would be fine. And sorry for calling on you, Eduardo.

SYLVIA HERLEIN LEITE: Okay, so LACRALO since 2011, we started with a training cycle and in 2012 we structured it and we have a lot of speakers from different constituencies of ICANN such as [rears] member and the technical ones, and now in 2013 we organized a survey to find out what the community wants or needs about those speakers.

We're really happy with that because we have a very high response which served to verify that the community is approving these initiatives. The survey as well offered more than twenty items to choose from, so what the community wants more to hear about. And we also asked the community if they want to be a speaker in one of the capacity programs. And we have [several] answers from our community that they want to participate actively, so we think that if we give prominence to the community it's a way to increase participation. Thus we do that.

And as you know in our region we are Spanish and English speakers so the benefits of that is that we have all the programs recorded in Spanish

and English. So it's wonderful because the other four RALOs can use that material in their RALOs. So this is for the program that we started in 2011.

We have another program now. It's an inreach project that is trying to rule out the need of training with the new ALSes and also the old ones because we discovered that we have a lot of ALSes from the beginning of LACRALO that they really need a capacity because ICANN has grown up a lot. So now we have this new program that we started a working group in order to give that project a form. So we are starting to work in that.

I don't know if Jose Arcé wants to speak a little more about that because he is running that working group, I don't know. Thank you, that's all for me.

HOLLY RAICHE:

Thank you, Sylvia. And it's just a suggestion, yeah, but if we look at the actual agenda I'm wondering if, the agenda for Beijing, if it might not be a better idea to start talking about the initiatives from LACRALO or NARALO or wherever for capacity building and outreach and then talk about membership. Because Sylvia, what you were saying is you've done something really well and it has improved participation, so maybe the strategy would make more sense to talk about that capacity building and outreach as a way of attracting new membership and then we can talk about how that membership fits into a structure or not. Does that make sense to people? I just think what Sylvia's saying has been really exciting.

SYLVIA HERLEIN LEITE: Sylvia speaking now. I think it would be a good idea but I only could say that that new program is for the new ones and the old ones, but could be, why not? Okay.

HOLLY RAICHE: Yeah, exactly. I think that would be terrific. So maybe, Heidi, when we're talking about the agenda for the meeting maybe we can start with what people are doing in terms of capacity building and outreach and then talk about... I suppose the title would be "Participation," and part of that participation is membership but then part of it would be that structure that Darlene talked about in terms of how NARALO has incorporated people who participate but don't necessarily want to do it formally.

SYLVIA HERLEIN LEITE: Okay.

HOLLY RAICHE: Does that make more sense?

SYLVIA HERLEIN LEITE: Yeah, it could be okay.

HOLLY RAICHE: Just thinking... I mean Darlene, are you comfortable with that? Wolf, does that make sense to you?

WOLF LUDWIG: Not really.

HOLLY RAICHE: Oh alright, okay. So we'll start with membership and then go on with what people do?

WOLF LUDWIG: May I?

HOLLY RAICHE: Yes, of course.

WOLF LUDWIG: It's Wolf Ludwig for the records. From a EURALO perception, well, we have a very special glance on capacity building because we believe there are already enough existing of us for capacity building programs on the market so to say by the DiploFoundation, etc., by the European Summer School on Internet Governance. And for us, from our perception there is not so much a need to have a special emphasis on it. Therefore we never reflect capacity building in line with outreach. Outreach for us is a completely different subject, issue and challenge which does not necessarily link to capacity building; and therefore I think probably speaking and from our analysis it should be kept as different issues. Thanks.

HOLLY RAICHE: Okay, that's fine, and I think Darlene agrees with you. So we can move right along. We've got next on our agenda ALS activities in NARALO, so either Eduardo or Darlene, are there a couple of words there?

DARLENE THOMPSON: Darlene Thompson speaking unless Eduardo, you want to take it?

EDUARDO DIAZ: No, no, you go ahead, go ahead.

DARLENE THOMPSON: Okay, in this activities we've got the ALS Spotlight which is an inreach program we have, and basically on every one of our monthly calls a different ALS is to present what their ALS does. And this is to promote understanding between each of our ALSes as a group as to where everybody's coming from, so to speak. And that way we can all understand each other better and also be able to see where each other's strengths lie so that we can better do that.

So it's basically just to encourage participation and interaction within the NARALO community and it has been very nice. People can send in videos, although the last one didn't work all that well and that was due to a technical problem. But they can show videos, they can show anything they want and have five or ten minutes to talk about their ALS. So it's so far been working out very well I think.

HOLLY RAICHE: Okay, terrific. Would either Oksana, would you have anything else to add? Does anybody have anything else to add because we've heard from Wolf and we've heard from Silvia, and we've heard from NARALO? Okay.

HEIDI ULLRICH: Holly, this is Heidi.

HOLLY RAICHE: Yep, Heidi?

HEIDI ULLRICH: Sorry, I didn't put my hand up but-

HOLLY RAICHE: You're forgiven.

HEIDI ULLRICH: You'll see that note to AFRALO ALS activities, and this is a new initiative for AFRALO where we created a Wiki page where ALSes can post their ALS activities every month. So this is a really good way to see what's going on in AFRALO throughout the ALS countries.

HOLLY RAICHE: Great.

HEIDI ULLRICH: Silvia, maybe you can put that link up into the chat, please?

SILVIA VIVANCO: Sure.

HOLLY RAICHE: And Darlene has just put her... Is that a new hand or is that... Darlene, is that a new hand for you?

DARLENE THOMPSON: Yes, it's a new hand. Darlene Thompson here. I just wanted to ask Heidi a quick question. I'm just wondering if any of the African ALSes are actually using those Wiki pages.

HEIDI ULLRICH: Okay, this is a new Wiki page and yes – Aziz, the Secretariat of AFRALO, is updating that. And you'll see once Silvia posts it, there it is, that it could be a little bit more active and maybe we can inspire them to do so. Now Darlene, I think you might be talking about the ALS individual Wiki pages and if that is correct then no: like many of the ALSes throughout the RALOs the ALSes are not updating those. And it could be because staff have not been keeping them up to date, or keeping the ALSes up to date that that is something that is available to them. And we'll definitely be working with the ALSes to keep them informed and to offer support if they do want to update those, and I'll put that link up in just a moment.

HOLLY RAICHE: Darlene has her hand up. Go ahead, Darlene.

DARLENE THOMPSON: Yeah, Darlene Thompson here again. Sorry, I don't mean to be monopolizing anything.

HOLLY RAICHE: No, go ahead.

DARLENE THOMPSON: I think that speaking as an ALS, I already have to keep my own webpage active and up to date and everything like that, and having another Wiki page or other Wiki pages for each and every organization I deal with would be just too time consuming. So I can understand why ALSes wouldn't use that although it would be very useful. I mean I might put up a link to my own webpage on such a page but that's all I would do because I keep all of my pertinent information up to date on my own website. That's just a thought, though.

HOLLY RAICHE: Thank you, Darlene. I think that may be a topic in and of itself over lunch which is what can people realistically do with their time, and what is the best way within individual time constraints to reach out to each other and say what we're doing? And it may be that there's one central place to go to see what other people are doing, and then off of that there are links so it becomes sort of easy to spot what people are doing. But then as the process should only ask people to do something once, not twice or three times, so maybe the aim of the discussion is how do

we keep each other informed without putting too much of a work burden on anybody – which may be a real challenge.

Now, another item – and this is going to be a long lunch. I hope in fact that people have got time to eat here. Inreach and outreach activities, recruitment of new ALSes – I’m wondering if we can look at that as part of that larger “How do we get people to participate and then what do we call participation whether it’s formal or informal?” because we want participation, and then probably hopefully participation leads to a more formal relationship but maybe not. I’m just wondering if we can put outreach and inreach as part of a larger discussion on membership and put those two together, and then have the item on how to make RALO calls more interactive.

Now, we’ve got time left. Capacity building activities, Maureen found she has been doing an awful lot of work in the Pacific Island region and that’s going to be on show at the reception, which is our Gala evening which is the Monday night, April 8th. All of the APRALO ALSes are going to be showing off what they do and some of that is going to be capacity building. The other thing that Maureen will talk about is the work that she has been doing with Janice to put into the Fellowship... There are two places it’s been put in: one is the Fellowship meetings that are going on every morning but there’s also a Newcomers’ Session which she’s been working with.

So there’s a lot of capacity building stuff that she has been putting into the Beijing meeting and some of that will be automatically visible, some of it won’t. So I think it will be important to hear from Maureen particularly, and I guess that’s where she can be. But I’d like to kind of

highlight what she's done. Oh no, we're not going to talk about WCIT – please, we're not going to talk about WCIT. Okay.

Agenda Item #7, the RALO RIRs. I think, Heidi, I think that's something that Olivier can talk about?

HEIDI ULLRICH: Yes, this is Heidi. Yes, this is an item that Olivier actually requested be put on the Secretariats' agenda if time permitted.

HOLLY RAICHE: Yeah, I just think aren't we going to have a meeting with them or is he going to have a meeting with them?

HEIDI ULLRICH: There's going to be a lunch.

HOLLY RAICHE: Okay.

HEIDI ULLRICH: Actually yes, there'll be a lunch on Thursday with the ExCom and some of the leadership of the registrars, but there was some reason I know that he wanted to talk about this issue.

HOLLY RAICHE: No, I don't think so, I don't think so. At this stage that's just relationship building with the RIRs – it's not really an issue for us. Do people think

that we should use this as a place to quickly report on the issues that will come up in the multi-stakeholder meeting on the Monday or not? We've already got all those issues. We've got the Metrics group, we've got the ROP. Do people want to talk about at all the issues that will be raised? Because there are two main issues in the Multi-Stakeholder Roundtable that is being scheduled for that Monday. One is the IDNs and one is the new gTLDs – do people want that as part of the lunch or not? You can put your hands up. Darlene thinks something's a good idea but I don't think that's an idea. I'm not sure. Sylvia's typing... Sylvia, you have your hand up?

SYLVIA HERLEIN LEITE: Yes, yes Holly. The question is are we then going to keep the RALOs, the RIRs as part of the agenda or do you prefer that we not?

HOLLY RAICHE: Do people agree with me, just put a tick, that I don't think we need a RALO RIR luncheon on Thursday as an agenda item for our own Regional Leaders' meeting

SYLVIA HERLEIN LEITE: Okay.

HOLLY RAICHE: Wolf agree, thank you; and Darlene, you have your hand up. Go ahead.

DARLENE THOMPSON: Darlene Thompson. What about an update on the issues so that everybody is well informed before going into the luncheon?

HOLLY RAICHE: Fine. Do you want it as a part of the luncheon? Because by Thursday I think the multi-stakeholder meeting will have already occurred and presumably that will have added discussions on both the IDNs and the new gTLDs. Do you think it would be a good idea to have at least a rundown of what we've said in the multi-stakeholder meeting?

DARLENE THOMPSON: I think that would be a brilliant idea just to put everybody on the same page and it doesn't have to go on for long, just a very quick recap would be great.

HOLLY RAICHE: Okay, okay. Um, Heidi, to answer your question it's not homework but in Agenda Item #3 for "Brief Update" I would add review of multi-stakeholder meeting outcomes and then put either my name or Rinalia's name there. I think that would work. And finally I think we'll have to spend some time, there is the At-Large Summit which is going to be... Well, we will apply for funding – we being ALAC – will apply for funding for all the ALSes to meet in London in June in 2014. So this will be the beginning of a discussion as to what we want to do at the At-Large Summit in London so I think that really has to be part of the agenda.

Now is there anything else anybody wants to put on the agenda for our luncheon on April 10? If not you will all get an early mark. Oh Wolf, okay – MS meeting outcomes. What do you mean, it doesn't say much to you?

WOLF LUDWIG:

Well, Wolf Ludwig for the records. Multi-stakeholderism is a kind of a [fashion] word in the internet governance community. Everything is more or less multi-stakeholder. If I talk to my neighbor who is a businessman I am in a multi-stakeholder dialog. If I talk to another neighbor who is a governmental officer it's again a multi-stakeholder. So the term "multi-stakeholder" is such if I don't contextualize it. In another way it doesn't make a lot of sense just to discuss a concept of multi-stakeholderism is useful or not useful we will end up in debates like they conducted this year in the [CSTT], at the ITU and at many other foras. And it's always the same endless discussion.

I think at the ICANN level we have a quite clear idea about multi-stakeholderism and I do not really believe that we need capacity building on this term again.

HOLLY RAICHE:

Okay, what Heidi has done is clarified in the way that I was... It's the title of a session. We're not discussing the multi-stakeholder model. We're actually discussing two issues. One is the new IDNs, one is the new gTLDs so it's just the title of a workshop – it's not the content at all. So we're not discussing multi-stakeholder per se; we're just discussing issues.

WOLF LUDWIG: Okay.

HOLLY RAICHE: Okay, so just forget what we're calling it. Just call it the ABC meeting – do you want a rundown on the ABC meeting is perhaps a better way to phrase that.

WOLF LUDWIG: Okay, understood.

HOLLY RAICHE: Good, sorry. And I share your view that multi-stakeholder perhaps is maybe not the best title but it's our working title and we're going with it. And Heidi has clarified that really this is only the beginning, it's the preliminary kind of what do we want to do at the Summit but I think we have to start at least talking about it.

WOLF LUDWIG: Yes.

HOLLY RAICHE: If people are comfortable with the agenda, Wolf, you just mentioned you don't want to talk about capacity building. The only reason I think it's there is Maureen has done an awful lot of work in the Pacific region on how she's guiding members and what they're doing, which I think

would be really interesting. But we can say yes or no. Your hand is up so go ahead.

WOLF LUDWIG: Yes, Wolf Ludwig for the records. I'm not in principle against talking about capacity building in the way of a short and concise briefing about best practices in particular regions, etc. I'm still convinced capacity building is very useful and necessary but it shouldn't overload other discussions. Capacity building has its spot; it has its justification and it's not the same as outreach so give it a slot in a short and concise briefing, and the shorter the briefings are the more valuable they will be, etc. So all the issues we have now referred to during the call are relevant but now the challenge is to give them the proper timeslot and to make sure that we can cover all these aspects in the timeframe we have allocated for the Secretariats' meeting in Beijing.

HOLLY RAICHE: Okay, I think we'll keep that in mind. We have a lot on the agenda for a luncheon meeting and people want to eat as well, so we'll keep that in mind. Now, people have an early mark. Heidi, I think we can just say is there anything else we need to cover in this call?

HEIDI ULLRICH: This is Heidi, no, not at this time.

HOLLY RAICHE: Okay, well thank you everybody for whatever time it is in your time zone, and...

HEIDI ULLRICH: Actually Holly, I do have one just small housekeeping item.

HOLLY RAICHE: Yep.

HEIDI ULLRICH: Yeah, just to let you know that Gisella will not be in Beijing, yes, and I will let her inform you on the reason why. But in her place we will be having another person, a new staff person named Suzy Johnson and she's going to be the one arranging with you on the ground for your lunch.

HOLLY RAICHE: [laughing] She's got a very steep learning curve. Thank you everybody, and we'll see you in Beijing. And thank you everybody for the call. Wolf, your hand is up?

WOLF LUDWIG: No, it should be cleared again.

HOLLY RAICHE: Okay, then you can actually go to bed and I'll have a lovely day. And thank you, everybody.

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