

Adobe Connect Chat Transcript – Budget Consultation/webinar – 27 January 2012

Gisella Gruber-White: Welcome to the Framework for the FY13 Operating Plan and Budget briefing call

Gisella Gruber-White: Friday 27 January 2012 at 1400 UTC

Gisella Gruber-White: For the AudioTo join the audio bridge: US toll free: 8666925726 password: FY13

David Olive: Greetings Glen and Gisella

Gisella Gruber-White: Good morning David

David Olive: Hi Gisella

Glen de Saint Gery: Good morning David!

David Olive: Morning All

Gisella Gruber-White: Welcome Steve

Jonathan Robinson: Hi. Jonathan Robinson on line

Jonathan Robinson: Quality over quantity ;-)

Gisella Gruber-White: Welcome Jonathan

David Olive: WElcome Jonathan, Tony, and Steve

Ken Stubbs: ken stubbs joined

Chair, BC: Glen, can I just park a question/clarification for later? it appears that ICANN has divided the SOs and ACs into different briefing groups/and is conducting separate web sessions. Can we verify that, and if so, can the staff integrate the comments into a single integrated whole, so that the community isn't trying to read 4 chats, and 5 transcripts. :-)

Oswaldo Novoa: Hi, Oswaldo Novoa on line

Chair, BC: I ask that because if ALAC, for instance, or GAC discussed outreach, it is probable that the BC [or other Constituencies/SGs] would be commenting on similar issues.

Jonathan Robinson: Are these priorities of equal value or are they in sequence of order?

Chair, BC: great to see you on the call

Ken Stubbs: the key here is definition for "funds necessary to cover risk"

Jonathan Robinson: If gTLD application fees are being used to process applications and cover risks, it will be helpful to know the proportional split between these activities. How much will be set aside to "cover risks"

Ken Stubbs: look at the budget for the tld program

Ken Stubbs: thats where the big numbers come from

Ken Stubbs: out of first 500 applications icann proposes increasing reserves by \$42 million

Ken Stubbs: and thats only assuming 500 applications

Jonathan Robinson: I see. US\$25m assuming (as this framework does) that there are 500 new TLD applications

Ken Stubbs: your guys can run the numbers in your minds

Ken Stubbs: and this does not even consider auction proceeds

Paul Diaz: @Ken - agreed, especially re: auction proceeds as an enormous driver of surpluses (perhaps in the tens of million\$)

Ken Stubbs: 6/30/2011 icann had \$80mil in cash & investments

Ken Stubbs: add \$42mil if we only have 500 applicants (frankly a number that is much too low.. s/b at least 750-1000)

Ken Stubbs: add 25-50mil from auctions

Ken Stubbs: your starting to get bigger --- i.e. 150mil -200 mil..

Ken Stubbs: i hope they don't act surprised when we get to these numbers

Ken Stubbs: <http://www.icann.org/en/financials/financial-report-fye-30jun11-en.pdf>

Ken Stubbs: <http://www.icann.org/en/financials/new-gtld-program-cash-flow-09sep11-en.pdf>

Jonathan Robinson: I frequently read estimates that anticipate up to 1,000 or more applications. What contingency planning is taking place for much lower (250) or much higher volumes (1000).

Ken Stubbs: +1 on marilyn's concerns

Paul Diaz: I lost the audio, but need to drop off anyway for another commitment. Looking forward to discussing all of these issues (in a lot more depth) in Costa Rica and beyond.

Paul Diaz: Please make the slides available ASAP - and announce where they'll be posted

Glen de Saint Gery: The slides and recordings of the call yesterday are available on

Glen de Saint Gery: 26 January FY 13 Budget Framework Webinar 20:00 UTC Adobe Connect Recording • Chat Transcript • Presentation Mp3 On page <http://gnso.icann.org/calendar/#jan> and the recording of today's call will also be posted on the GNSO calendar page

Jonathan Robinson: Professional services fees look very high. They are in the region of 30% at base level and go to almost 50% of costs to support new gTLDs. Even the base level seems very high.

Ken Stubbs: i am assuming that it is because icann is subcontracting many of the functions out to consultants, professionals etc..

Ken Stubbs: +1 again on marilyn..

Ken Stubbs: she is speaking to concerns of many constituencies

Steve Metalitz: Thank you Xavier and colleagues for the presentation oin.

Ken Stubbs: thank you & we look fwd to your follow-up...

Tony Holmes: Thans very helpful

Jonathan Robinson: Thank-you. Please don't forget to look back on the questions / issues raised on the chat.

Xavier Calvez: Ken you are correct on explaining the level of fees on the new gTLD program. All application processing costs are subcontracted.