ICANN

Moderator: Gisella Gruber-White February 20, 2014 12:00 pm CT

Coordinator: Thank you. And that this time I would like to inform all participants that

today's call is being recorded. If anyone has any objections you may

disconnect at this time. Thank you, you may begin.

Benedetta Rossi: Thank you very much, (Kim). Good morning, good afternoon, good evening.

This is the BC Candidate call for the BC office elections for 2014 taking place

on the 18th of February, 2014.

On the call today we have Marilyn Cade, Jimson Olufuye, Elisa Cooper, Steve DelBianco, Glen de Saint Géry and myself, Benedetta Rossi. We have apologies from (unintelligible), Laura Covington, Philip Corwin, Stéphane Van Gelder, Gabriella Szlak and Andrew Mack.

As the voting officer I'll announce the names of the nominees. And I'd like to advice BC members that both the nominators and the nominees qualify according to the BC charter rules as paid-up members of the BC and all nominations are therefore valid.

Four nominations for the open seats were received. All nominations received were acknowledged by the voting officer and accepted by the candidates. The nominations are the following: Standing for Chair, Elisa Cooper nominated by David Farris. Standing for Vice Chair for Policy Coordination, Steve DelBianco nominated by Marilyn Cade. Standing for Vice Chair for Finance and Operations, Jimson Olufuye nominated by Gabriella Szlak. Standing for CSG Representative Marilyn Cade nominated by Tim Smith.

Today's call will allow a discussion with the candidates. Questions received for part of the call will be addressed to each candidate first followed by an open floor for members to ask questions on the call.

Each candidate will have a 15-minute slot to answer questions. The question and answer session will be moderated by Glen de Saint Géry as returning officer and moderator for this call. Candidates may choose to respond on the call or in writing.

Ballots for the elections will be sent tomorrow, February 19 and the voting period will close on the 26th of February. Counting of the votes will take place on the 27th of February and the results will be announced by the 28th.

I will now turn the call over to Glen de Saint Géry to lead the discussion with the candidates. Thank you very much and over to you, Glen. Oh and Chris Chaplow has just joined the call and we also have Robert Hogarth on the call. Thank you very much and over to you, Glen.

Glen de Saint Géry: Thank you very much Benedetta and hello everyone. Thank you for asking me, again, to moderate this call. And if we may please start with asking the questions to Marilyn Cade because she has to go off to another meeting very shortly so if no one has any objections we could start with Marilyn.

Page 3

Marilyn, there have been three questions. The first one is, "What issues do you believe are the most urgent for outreach and awareness activities for the BC to focus on? And how do you plan, as a leader, to contribute to these outreach and awareness needs?" And this question comes from Gabriella

Marilyn Cade:

Thank you. And, Glen, would you just read the other two questions if you don't mind?

Glen de Saint Géry: I'll do that certainly, Marilyn. The second question comes from Andrew

Szlak.

Mack. "What are your plans for reaching sectors and parts of the world that are under-presented in the BC and how the BC might create more visibility around ICANN meetings."

And the last question comes from John Berard. "How can we, the constituency, made up of part time volunteers, keep up with the pace of work generated by a growing ICANN staff and activist CEO?"

Marilyn Cade:

I love all three questions. Thank you so much. Marilyn Cade speaking. And I want to thank everyone for - members for the opportunity to participate in this call. I know that many members have time conflicts and I am pleased that we will have a transcript.

This is the - and this will be the second year - one-year term if I'm elected by the members that I would serve as CSG representative. And I would be quite honored to have that opportunity.

Let me quickly address these questions. I think that Question 1 and 2 have a

significant into relationship with each other and so my answer is probably

going to merge and to try to address those two questions.

First of all the Business Constituency has taken a real leadership in 2012 we

pioneered an initiative which ICANN to develop a funding project that

allowed us to provide a little bit of ICANN funding and a lot of hard labor

from members, particularly Gabby and Jimson, to take a little bit of ICANN

money and the leverage that into approaches in Africa and in Latin America

that were different in each case but fulfilled some needs that we had and that

ICANN had.

That little bit of money was - although we wanted to continue to have some

ICANN funding to be able to go to such initiatives the present ICANN budget

process has not accommodated that. And I do think that working with the

CSG constituencies as we did in 2012 that we should return to budget requests

that provide, in essence what his seed money to allow our members who are in

the region to leverage their presence and to participate in events or even to

create events that are focused on business users in the country or in the region.

I share the concern that Andrew has expressed in his question and I think that

it's probably inherent in Gabby's question that - and I want to talk about why

this outreach and participation I think is so critical to the BC but also note that

as the CSG officer my job is really to build on what members want and to

collaborate with the rest of the executive committee and then to find the

energy and interest from the other CSG constituencies where possible to

collaborate with us.

There are some things I think that we need to do ourselves just as the Business

Constituency. And we're going to need to think about when we can

Page 5

collaborate with the IPC and the ISPCP because that makes sense and when

we need to do something ourselves.

The initiative that Gabby led in Latin America focused heavily on awareness.

And the initiatives that Jimson led - and she took advantage of existing events

and provided the intellectual leadership and knowledge and information and

participation to really contribute to building awareness about ICANN and the

business user interests in Latin America.

Jimson took a slightly different approach which has resulted in the creation

actually of a new member in the Business Constituency. So both of those

approaches and others like them are essential for us to reach those new sectors

and to help them become not only aware of ICANN but to find value in

participating in ICANN and in participating and contributing to the business

constituency.

One reason it is so important to us is it will help us to strengthen our own

legitimacy externally in the business user community if we are contributing to

this and driving it. It will also significantly strengthen our ability to contribute

as thought leaders and influence leaders within the ICANN processes overall,

not just policy but the ICANN governance processes.

And I think it also will - if we can bring in more diverse voices of business

users from the developing regions to add to our strong European and North

American membership then we will strengthen our influence and credibility

with the GAC and with the other influential parts of ICANN.

So I think this may mean that, A, we have to ask ICANN for seed money.

And, B, we need to see if there is a way to create our own version of a

speaker's support tool so that officers and members are able to do what Chris

Confirmation # 4145066 Page 6

Chaplow has done in several cases and others have done where they've gone

into existing business meetings and spread the word about ICANN within an

existing business meeting.

And I think that's a strategy that we need to think about how we can take more

advantage of and provide speakers and participants from our membership as

well as harnessing and using participation of ICANN staff but doing so in a

way that we lead and the ICANN staff provides support.

Shall I address the third question or pause for questions?

Glen de Saint Géry: Can you address the third question, Marilyn?

Marilyn Cade:

Yes. Thank you. For some time I have been interested in the idea of the constituencies at the stakeholder group - sorry the stakeholder level initially to have the kind of professional staff support that the ALAC has in addition to secretariat staff support.

And it - initially that idea was not warmly received by one of our sister constituencies but later the - another of the sister constituencies began to warm to that idea.

And I think it's something we should think about as we are looking at the kinds of resources that ICANN should provide to the community of its present participants, the stakeholder group, the constituencies, rather than just spending a lot of money on outside consultants and multiple strategy panels.

I think the - it would be a very good effort for us to reexamine and look hard at the idea of a professional policy support staff person to join our secretariat and to be a resource working in this case, it would be working largely under

Page 7

the guidance of the Vice Chair for Policy Coordination, so that support for initial drafting or research, etcetera, could be taken on by this person and then the expertise of the members could go into more analysis and thought

leadership.

And I think this is something that we should consider doing. It is extremely difficult for our voluntary approach of analysis, etcetera, policy development in spite of the excellent help of our present secretariat with coordination of many of the administrative and coordination activities I think we could benefit significantly by even trialing such a policy support function and, again, that would have to operate under clear guidance and terms of reference.

Given the way that ICANN approaches things like this it's probable that we would need to approach this on a shared basis within the CSG. But frankly the kind of work that such a resource would do would not be opinion-based, it would be analysis and first drafting. And I think it would be possible to share such a policy support person. It could be worth at least examining. And Steve is the returning candidate for Vice Chair Policy Coordination is not - I have not discussed this with you, Steve, so I apologize for this.

The sharing of this across the CSG would take some effort on our part to negotiate clear terms of reference with the other two - with the other two constituencies.

I think another thing that we need to do is we need to join with others everywhere in the GNSO to really give better guidance to ICANN about how it's - to be easier to do business with in terms of working on policy development and on reading and understanding the issues papers and the materials that ICANN is preparing that are going out for public comment.

I don't think that we have perfected an easy to use approach on the part of the materials that are being developed that go out to the community. And I think there's more work that we could do there. Once we reach agreement with our members on the kinds of improvements that are needed we really are going to have to build support in a consistent way and that will probably be not just with the CSG but across the house. But I think we would find strong interest in some of these further improvements.

Glen de Saint Géry: Thank you, Marilyn. Sorry, I must stop you there because we are time restricted. Is - has somebody a question for Marilyn? Hearing no questions, Marilyn, would you like to just end off very briefly?

Marilyn Cade: Sure I would. I just want to once again thank the Business Constituency members for the opportunity to be nominated and stand for this position. And I will end by saying I would welcome any questions that anyone has by email and that I would welcome the members' vote. Thank you.

Glen de Saint Géry: Thank you very much, Marilyn. Now we will go back to the order of the nominations. Elisa, are you on the line?

Elisa Cooper: Yes, I'm here.

Glen de Saint Géry: Thank you. May I put the same three questions to you too please? And shall I read them all three to you or one at a time?

Elisa Cooper: One at a time would be great.

Glen de Saint Géry: Thank you, Elisa. From Gabriella Szlak: "What issues do you believe are the most urgent for outreach and awareness activities for the BC to focus on?

And how do you plan, as a leader, to contribute to these outreach and awareness needs?"

Elisa Cooper:

So I think that outreach is something that we've struggled with for some time. And I had hoped to have had, you know, more outreach activities than we had in this last year. We did have a couple of events that were supported by funding from ICANN. I had actually hoped to conduct some Webinar and virtual events to sort of encourage interest in the BC.

I think that given that we've got so much to focus on right now that taking on sort of active outreach unless there are particular members who are able to really step up and, you know, take an active role in outreach unless there are members that are really willing and able to do that I think we'll need to rely more heavily on ICANN staff and work to really support Chris Mondini and his efforts and really gain, you know, some value there and work more collaboratively with them than we have in this past year.

So I think that's probably our best way forward, again, unless there are members that are able to actively help with outreach. Again, I think we'll ask for funds, you know, to support attendance or participation at events that are already planned.

I don't see us hosting our own events. As Marilyn had mentioned, you know, actively engaging in sort of events that are already planned and having, you know, participants from the BC attend and talk about ICANN and the BC if there's funding from ICANN to support that I'm all for that. But I think that working with staff will probably be our best way forward here.

Glen de Saint Géry: Thank you, Elisa. The next question is from Andrew Mack, "What are your plans for reaching sectors and parts of the world that are under-

Page 10

represented in the BC and how the BC might create more visibility around

ICANN meetings."

Elisa Cooper:

I think in some ways, you know, the last question sort of touched on this. And

I think it will be difficult, again, for us to sort of actively engage in sort of

active outreach unless there are particular members who are able to sort of

take that on.

So, again, I think, you know, working with Chris and others within ICANN to

support in whatever ways we can is probably going to be the best way forward

here because I think it would be extremely difficult for us to sort of take on all

of that sort of active outreach. We don't have the resources for that at this time

in my opinion.

And we should probably be focusing, you know, on actual policy issues as

opposed to - because we do have limited resources and because we are, you

know, sort of a volunteer group and we all have other things that we have to

do. So I think, again, trying to more effectively leverage resources that

ICANN staff has is probably our best way forward.

Glen de Saint Géry: Thank you, Elisa. And the last question is from John Berard. "How can

we, the constituency, made up of part time volunteers, keep up with the pace

of work generated by a growing ICANN staff and activist CEO?"

Elisa Cooper:

I think that we're going to have to be increasingly more selective about the

areas and topics that we spend time on because there is a tremendous amount

of work that's being undertaken by ICANN in terms of policy development,

working groups, reports that are published and so I think we're going to have

to be a little bit more selective about what it is that we're focusing our time on

Page 11

as opposed to trying to do, you know, everything, you know, and opposed to

trying to comment on everything we've done.

I mean, Steve DelBianco has done a tremendous job in this last year in terms

of coordinating us, getting the comments prepared and submitted. And, I

mean, we did a tremendous amount of work in this last year. And I think it

was, you know, at a very quick pace that we did that.

And, you know, to do more than what we've done in this past year I don't see

us being able to accomplish that. I mean, we did so much work this year. So I

think we're going to have to just be more selective and really focus on the

issues that are of greatest concern to BC members. And then there may be

things that we just won't be able to spend time on.

Glen de Saint Géry: Thank you very much, Elisa. Are there any questions from members who

are on the call or on the Adobe Connect? Because I see we have Angie Graves

who's joined us and I see we have Tim Smith on the Adobe Connect or from

any other of the candidates.

Hearing no more questions is there something that you would like to say in

conclusion, Elisa?

Elisa Cooper:

Yeah, would just like to thank the members for all of their work and support

and looking forward to another year of making sure that BC members are

getting value from the BC and that we are having our voices heard within the

ICANN community. Thanks, Glen.

Glen de Saint Géry: Thank you very much, Elisa. So we will go on to the next candidate now,

Steve DelBianco. Steve, are you - can you hear?

Steve DelBianco: I do.

Glen de Saint Géry: Can you talk? Thank you. Steve, I will again pose the same three questions to you. Would you like them all together or would you like them one by one?

Steve DelBianco: Try to take them together.

Glen de Saint Géry: Fine. From Gabriella Szlak, "What issues do you believe are the most urgent for outreach and awareness activities for the BC to focus on? And how do you plan, as a leader, to contribute to these outreach and awareness needs?"

Andrew Mack: "What are your plans for reaching sectors and parts of the world that are under-represented in the BC and how the BC might create more visibility around ICANN meetings."

And then John Berard's question: "How can we, the constituency, made up of part time volunteers, keep up with the pace of work generated by a growing ICANN staff and activist CEO?"

And I see they have also been posted on the Adobe Connect. Thank you very much, Benedetta. So over to you, Steve.

Steve DelBianco: Thanks, Glen, Gabby, Andy and John for your questions too. When Gabby asked about outreach and awareness and Andy asks about recruiting underrepresented, a lot of that simply identifies folks that might be interested in what the BC is doing. And for me that's necessary but nowhere near sufficient to recruit them into a role where they can actually contribute in way that's meaningful with the workload problem that John identified and that Elisa just described.

> Confirmation # 4145066 Page 13

So I tend to be a very results-oriented, very task-focused person. Those of you

who know me realize that. And I've put relatively little value in having events

that raise our visibility with newcomers, say, to where I have not seen that as

being responsible for recruiting people yet.

What I have seen has been effective on recruiting is something that Marilyn

described is where we take advantage of referrals, people like Jimson through

(Aficta), Andy Mack and all the people that you know, when you realize the

kind of person that will be happy and productive within the BC I can't place a

high enough emphasis on the need for those referrals.

And we are happy as officers to assist at recruiting an individual who's from

an under represented part of the world but has a particular business interest in

the domain name system where we can make their participation relatively

easy, where we can help them focus on one or two issues that matter most to

them and pair them up with someone more experienced when they contribute

their first draft comment to the BC or perhaps they dive into a working group

and we team them up with another BC members who's experienced at the

mechanics of a working group.

Another element for recruiting, I mean, Gabby should be very helpful to us in

Central - South and Central America. Zahid Jamil, I just met with him last

weekend and tried to make sure he stays involved in the BC. We are woefully

under-represented in Asia.

I think trade associations can help. I run a trade association myself but I have

very limited membership outside of the US and Europe which is where we're

already heavy with members.

> Confirmation # 4145066 Page 14

And then corporate subsidiaries, I wonder whether we talk to Yahoo! and say

that who's your person in South America or in Asia? And can we get them to

contribute even a small measure to a comment period?

Now that wouldn't add a new member, right, Yahoo! is already a member of

the BC, but if Laura can help us to find a Latin American representative of

Yahoo! who can work with us on a couple of issues that still adds to our

representation, it adds to our outreach and, for me, it adds to our ability to be

productive and respond to a growing work load.

When Gabby mentions outreach and awareness what I think right away is

mobilization. And mobilization for the Vice Chair for Policy Coordination is

getting people to assist at the development of comments, the editing of

comments, and the review of comments.

And you all know on this call that there's a scant list of BC participants who

will put pen to paper and help to draft something. I continue to try to make it

as easy as it can be by teeing up the issue in a clean way and providing lots of

guidance on what the BC has done before and then I'm willing to take on all

of the editing and formatting and circulation for approval and submission.

That's what I believe the coordination task is. Where I have under-performed

is in the area of recruiting volunteers from among the ranks. I have found it

wholly unproductive to ask that plaintively on a phone call to say, "Who's

here to help?" That ordinarily doesn't work and when it does work it's the

same old folks who feel sorry for what I'm saying and they volunteer. We

need new recruits.

Jimson, you're an example of a new recruit who's contributed recently on a

comment. Andy, you did as well. Angie's been helpful. So I would be helpful

> Confirmation # 4145066 Page 15

- you don't have to do it on this call but understanding how one can recruit - it

may be that I need to do it privately rather than on the phone call. And I'm

happy to do that as well.

I am gratified that we had new contributors in 2013. There were seven brand

new contributors who'd never worked on a BC comment before and we

generated 22 comments.

John, both you and Gabby asked about issues in keeping up the work load. I

would suggest that our three top issues are, number one, I believe that the

constituency structure, the BC in particular, is being squeezed from two ways.

There are top down strategic panels whose output will drive ICANN's agenda

and staff will happily take and run with it because the CEO is blessing it. So

that's a top-down squeeze on the advisory committee and stakeholder

organizations.

From the bottom we now have a new initiative, again from a strat panel, that

says that crowd sourcing is the way that ICANN staff wants to conduct more

of its business in the future. That allows staff and management of ICANN to

make basically all the decisions.

They'll be able to conduct regional online webinars and be able to cherry-pick

the comments that support what management wants and suggest that they've

crowd sourced an issue and they're now responding to what the world wants.

Together this bottom up crowd sourcing and top down strategic panel really

do threaten the existence of the AC/SO structure and in particular the BC.

Very concerned about that.

Page 16

Number two, the new gTLD program is now in the execution phase and that

to me says that the BC will have to be a real watchdog on the execution and

enforcement of the obligations that these registries have undertaken

particularly through things like the public interest commitments and

specifications that the BC helped to engineer.

And there is further a review of the new gTLD program which will be

conducted at the end of 2014 through 2015. This was the affirmation review

of the new gTLD program. The BC has been instrumental in driving the

metrics and definitions for that review. And this is an opportunity for us to

point out areas, roughly a year from now where the execution of the new

gTLD program has failed to live up to what was promised.

And finally on Internet governance issues, I'm very active there with the IGF

and ITU. And I'm very concerned that a private sector role in a multi-

stakeholder is going to be eroded as more concessions are made to

intergovernmental organizations and the so-called accelerated globalization of

the ICANN and IANA.

And I believe concessions made to the UN and ITU will end up being

concessions that's come at the expense of the private sector having the role

that we have today at ICANN.

So I'll stop there and see if there are any other questions.

Glen de Saint Géry: Thank you very much Steve. Are there any other questions for Steve?

Benedetta Rossi: Glen, this is Benedetta speaking. We have John Berard who has his hand

raised in the AC room. So I think John might have a question or comment.

Glen de Saint Géry: Yes, I see that. Thank you, John, over to you.

John Berard: Am I audible?

Glen de Saint Géry: Yes you're very audible. Thank you, John.

John Berard:

I want to thank Steve for highlighting the pressure from the top and the bottom and to just make official note that it is one of the reasons why (unintelligible) myself encouraged my nomination as co-chair of the Cross Community Working Group Drafting Team, one of the ways in which the top is putting pressure on the bottom is by creating cross community teams without having gone through any kind of process to determine what they should look like, how they should operate and what their output should look like.

And so Becky Burr from the ccNSO And I are co-chair of the drafting team that I hope over the course of this coming year will not just provide some from to it but also the function of the constituencies, the role of the constituencies and stakeholder groups in the cross community working groups. So just as an added bit of data to Steve's answer to the question.

Steve DelBianco: John, it's Steve...

Glen de Saint Géry: Thank you very much.

Steve DelBianco: Thank you for that. And let me ask you, if you look at the ATRT2 draft I

circulated last night I did attempt to describe that squeeze as a significant

problem that ATRT needs to look at. They're done with their report to but I

want that Board to be aware that we know it's happening.

If you are able to quickly review, it's a short little comment from me and Reply All the rest of the BC may get on board with talking about the squeeze as well. Thanks John.

Glen de Saint Géry: Thanks Steve. Thanks John. Are there more questions? I don't see any more hands raised in the Adobe Connect. And on the phone would anybody like to ask a question? If not thank you very much Steve. And would you just like to say something in conclusion?

Steve DelBianco: Thank you Glen. I'd just like to thank Jimson for stepping up as an officer, first-time officer. And I want to turn it over to him as soon as we can. Go ahead.

Glen de Saint Géry: Thank you very much. And so we are turning over to you, Jimson. Thank you. And you have the questions on the Adobe Connect. Would you like me to read them again or in the essence of time which you'd just like to fall straight into the questions, Jimson?

Jimson Olufuye: Thank you, Glen. I will fall straight into answering the questions if you don't mind?

Glen de Saint Géry: Thank you very much, that would be very good.

Jimson Olufuye: Great. It's evening here and good morning there so good morning to everybody. Let me first say that it's really been a great privilege, you know, to be part of this good community. And response to question Number 1 I'm going to (unintelligible) conducted by the BC.

Is an opportunity that people like me from developing economies - some people like me from developing economies look forward to but there is no

(unintelligible) and that is why I (unintelligible) question (unintelligible) of Gabby about what we need to do to sustain the outreach and awareness.

So we need to, first and foremost do (unintelligible) that is (unintelligible) specific outreach efforts for strengthening the new (unintelligible) that we have already. And I thank the BC for supporting (unintelligible) last year. That had a lot of effect in results, huge awareness about the constituency in Lagos last year.

It went a long way to (unintelligible) potential (unintelligible) leaders and members of the BC. And we hope to continue. We are hoping that (unintelligible) and across the region, in African countries.

So as I say, there are many like myself that are looking forward to (unintelligible) but it's really true (unintelligible) that that would happen. (Unintelligible) by BC - well basically trying (unintelligible) so relentless in our commitment in reaching out to developing economies and I really (unintelligible) and of course appreciate all the (unintelligible).

Well to further strengthen the BC effectiveness (unintelligible) if it is possible to even expand the use of our officers (unintelligible) in the outreach (unintelligible) is looking at how to, in the case of (unintelligible) China (unintelligible) in Japan or even in Africa (unintelligible) how to strengthen because of the internationalization (unintelligible) of ICANN (unintelligible).

So (unintelligible) in the BC moving forward - forward and (unintelligible) compete in and (unintelligible) that's part of its commitment to do that.

(Unintelligible) we can really strengthen outreach the collaboration - strengthen collaboration with local and regional business organizations.

There are many more (unintelligible) African countries that are

(unintelligible) so there (unintelligible) to strengthen it - the relationship needs

to be strengthened not only (unintelligible) there are many others that are not

so (unintelligible).

And as (unintelligible). Concerning the question about plans for reaching

(unintelligible) part of the world (unintelligible) well what I said earlier

(unintelligible) but is - you can have an outreach portfolio in addition to the

existing portfolio whereby (unintelligible) because it's (unintelligible) sector

indeed.

And that may require that (unintelligible) review of the business charter going

forward (unintelligible) to look at it objectively is really there to

(unintelligible) to thinking.

Well on the last point (unintelligible) part timers, we have volunteers, how we

can cope with the growing pace of work in ICANN. You know, and

(unintelligible) the staff moving forward.

Well we welcome - we welcome the (unintelligible), you know, the activities

that are happening in ICANN (unintelligible) for us to also change our

strategy or improve on our strategy. So to (unintelligible), as I said, we might

need to create more portfolios (unintelligible) opportunity to (unintelligible).

And I think that is one (unintelligible) if we cannot engage (unintelligible).

We can create more, you know, designation and more rules and responsibility

and (unintelligible). I think this (unintelligible) this time. So but is good

(unintelligible) work is good, activity is good. And (unintelligible) too much,

one of my colleagues once say that, you know, (unintelligible) so is a lot of

workload for Steve so if we could (unintelligible) vice chair one, vice chair

Page 21

two or vice chair three for policy development the key (unintelligible) for

ICANN is policy development.

And when we (unintelligible) Internet governance today there is not more

work that need to so as I said (unintelligible) portfolio (unintelligible). So that

is what I have. I don't know if I covered the point necessary.

Glen de Saint Géry: Thank you very much, Jimson.

Jimson Olufuye: You're welcome, Glen. Thank you.

Glen de Saint Géry: Would anybody like to ask a question to Jimson? I don't see any hands up

in the Adobe Connect room.

Steve DelBianco: It's Steve with one question.

Glen de Saint Géry: Steve, yes please. Go ahead.

Steve DelBianco: Jimson, thanks again for all the work you've done on policy. And I look

forward to having in (unintelligible). The question would be that in your

previous roles in the business that you run today are you hands-on with the

bookkeeping and banking and billing?

Jimson Olufuye: Yes, you know, (unintelligible) to do a lot of this (unintelligible) very much

but of course I have (unintelligible) but definitely I'm hands-on

(unintelligible).

Steve DelBianco: Great. I thought so. Thank you.

Jimson Olufuye: You're welcome.

Glen de Saint Géry: Thank you, Steve. Are there any other questions? Hearing none, Jimson, would you like to say something in conclusion?

Jimson Olufuye: Yes, in conclusion, Glen, I want to thank you for your moderation (unintelligible). Also like to appreciate Chris Chaplow that's been doing this work, you know, for us. Very committed, appreciate Elisa and the other officers, Marilyn and Steve and John (unintelligible) appreciate everyone.

> I want to just let you know that by cooperating together (unintelligible) much more to (unintelligible) cooperation. Thank you.

Glen de Saint Géry: Thank you very much, Jimson. Is there something that anybody else would like to say? We have a few minutes before the end of the call. And so if you have perhaps thought of other questions for the candidates or if the candidates would like to say something themselves? Is that John I hear or I see?

John Berard: Yes it is. Yeah, I do have one thing to say.

Glen de Saint Géry: John, please. Please go ahead.

John Berard:

Well I want to make sure that Bennie, as she goes off to work on the ICANN staff, that Rob in putting up with my approach for a while on the ICANN staff and that you, Glen, appreciate that we are not - when we talk about the increased size and role of the staff, suggesting that there's anything nefarious about that but merely that the pace of work, the number of people who are moving it forward, is beginning to dwarf the resource of a volunteer organization such as the Business Constituency.

So we don't assign a malicious intent, just increased difficulty in matching what you guys do for a living. I just want to make sure you understood that.

Glen de Saint Géry: Thank you very much, John. I certainly do appreciate what all the volunteers do because I know it takes an enormous amount of time. And I'm already in huge admiration for what you do. And I do appreciate to the issues that you see with a growing staff. Would you like to say something, Rob? I know Rob Hogarth is here and he has...

Rob Hogarth: Thank you, Glen. No I think John stated - thanks, Glen. No, I think John stated it very well. They're very important points and more than happy to pass those on.

Glen de Saint Géry: I see Jimson's got his hand up. Please, Jimson.

Jimson Olufuye: Yes, thank you. Really that was very important point, John. Yes, the more workload coming to the community that's meaning also that the community will need to think out of the box and also engage the (unintelligible).

Notwithstanding the pressure from top to bottom and also bottom to top business is critical, the President of Rwanda and many presidents in East Africa and Africa (unintelligible) decided that (unintelligible) so business is key and critical and as such (unintelligible) to enable BC to (unintelligible) more effectively.

But the momentum (unintelligible). Business cannot be (unintelligible) critical to employment, to jobs, to creation of wealth and so business and (unintelligible) many ways.

Page 24

Lastly, in response to (unintelligible) so that is a foregone conclusion that that

will really happen. Business (unintelligible) and that is what developing

additional support moving forward. Business is critical. Thank you.

Glen de Saint Géry: Thank you very much, Jimson. Would anybody else like to comment?

John Berard. John, you have again raised your hand or is that an old hand?

John Berard:

It was old, sorry.

That's fine. Thanks. Is there anybody else who would like to make a Glen de Saint Géry:

comment? If not I think we have reached the end of the call. And thank you

very much for your participation especially to the councilors that are standing

for election. And I wish you good luck. Thank you very much and thank you,

Benedetta, thank you, Rob. The call is ended. If everybody is in agreement

with that and there's nothing more to be said.

Steve DelBianco: Thanks, Glen.

Glen de Saint Géry: Good luck to you all.

Jimson Olufuye: Thanks.

END