

## Registrar Stakeholder Group

May 9, 2012

Mr. Kurt Pritz  
Senior Vice President, Stakeholder Relations  
Internet Corporation for Assigned Names and Numbers  
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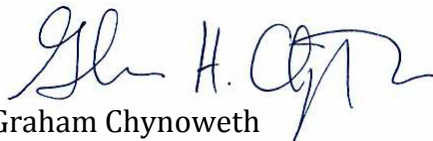
Dear Kurt:

In Costa Rica, representatives of both ICANN staff and the Registrar Stakeholder Group ("RrSG") were able to report publicly that negotiations regarding revisions to the Registrar Registration Agreement ("RAA") were progressing well. Additionally, representatives of both ICANN staff and the RrSG made public statements that built expectations in the community regarding the likely release for public comment of proposed RAA revisions prior to ICANN's 44th public meeting in Prague.

For a variety of reasons, ICANN staff and the RrSG negotiating team have not made as much progress on these negotiations since the Costa Rica meeting as either group likely desires. However, as we have discussed, it is clear that the RrSG negotiating team and ICANN staff must refocus and redouble their collective effort on achieving the mutual goal of completing the RAA negotiations as soon as possible. Simply put, if we do not refocus and rededicate our efforts on this work, we run a material risk of failing to meet the community expectation described above.

Accordingly, we want to thank you for your recent suggestions on the way forward. The Negotiating Team looks forward to the negotiations scheduled for May 10 and the following week. We will work with you to schedule three additional negotiation sessions prior to Prague. We look forward to our continued collaboration on this important issue and remain hopeful that our upcoming meetings will result in material progress.

Sincerely,



Graham Chynoweth  
Chair, Registrar Stakeholder Group

Cc: J. Beckwith Burr, WilmerHale