

# At-Large Proposal for Subsequent Procedures Recommendation 17.2 on Applicant Support

## Update/Consultation with the At-Large CPWG

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# Background

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- ⦿ At ICANN77, ICANN Board signaled likely non-adoption of

*“SubPro Rec 17.2: The Working Group recommends **expanding the scope of financial support** provided to Applicant Support Program beneficiaries **beyond the application fee to also cover costs such as** application writing fees and attorney fees **related to the application process.**”*

Why? ICANN Board’s concerns are 2-fold:

1. Scope of financial support to be offered is non-exhaustive (i.e. “such as”); and
2. Question of fiduciary duty in requiring ICANN to pay third party service providers, whose work ICANN is essentially evaluating, either directly or indirectly.

- ⦿ Since ICANN77, GNSO Council Small Team on SubPro
  - Working on how to resolve Board’s concerns
  - Now open to receiving proposal from ALAC for consideration

# Solving Concern No. 1: “Non-exhaustiveness”

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- ⦿ What Support Is Needed?
  - List of services needed throughout application process up to “approval”
  - Service providers well versed with:
    - ASP Criteria: public interest benefit, financial need, financial capabilities
    - TLD operations: technical & non-technical, eg. business models, marketing, registrar-reseller relationships, back-end RSP
    - ICANN processes & policies, New gTLD application process
    - Applicant’s operating jurisdiction: legal
    - And more?
  - *Preferably, support for post-approval stage as well*

# Solving Concern No. 1: “Non-exhaustiveness”

Pre-Application Submission & Application Submission Phases	Evaluation Phase	PDT, Approval & Contracting
<ul style="list-style-type: none"> <li>• Consultant: DNS/TLD business model advice</li> <li>• Consultant: operations, marketing, branding, sustainability planning</li> <li>• Legal: US &amp; Local</li> <li>• Consultant: Program Expertise in ASP, Community-based TLDs &amp; CPE, Application Writing</li> <li>• Consultant: Selection of Registry Back-end Service Provider</li> <li>• Consultant: DNSSEC, IPv6 Compatibility</li> <li>• Consultant: IDN Implementation, IDN Variant Management</li> <li>• Consultant: Translation</li> </ul>	<ul style="list-style-type: none"> <li>• Consultant: Program expertise, legal support for filing / defending               <ul style="list-style-type: none"> <li>❑ Challenges</li> <li>❑ Appeals</li> </ul> </li> <li>• Consultant: Program expertise, legal – developing enforceable PICs/RVCs</li> <li>• Consultant: Community Priority Evaluation (CPE)</li> <li>• Filing fees: Extended evaluations, Objections, CPE</li> <li>• Bid credit for ICANN Auctions of Last Resort</li> </ul>	<ul style="list-style-type: none"> <li>• Legal: contracting with ICANN, Registry Back-end Service Provider, etc</li> <li>• Built-in entitlement to apply for a reduction, waiver or deferring of payment of annual registration fees based on circumstances</li> </ul>
<p>Notes:</p> <ul style="list-style-type: none"> <li>• Need for Confidentiality !!</li> </ul>	<p>Notes:</p> <ul style="list-style-type: none"> <li>• Need for support should not stop at application submission</li> </ul>	

# Solving Concern No. 2: “Arm-Length Access”

## ⦿ How to Provide Support?

Options	Implications
1. Incubator Model	<ul style="list-style-type: none"><li>• Need a credible operator who can attract, vet &amp; manage globally dispersed pro bono service providers, then effectively match them with applicants</li><li>• Need to be able to safeguard each applicant’s interest + confidentiality</li><li>• ICANN funds incubator operator under specified T&amp;Cs; Incubator operator could seek third party \$ support</li><li>• No \$ to applicant for services taken</li></ul>
2. ICANN Grant Program	<ul style="list-style-type: none"><li>• Need applications to be evaluated and approved independently of the Board, and New gTLD Program operator</li><li>• \$ support likely capped</li></ul>
3. Direct lump sum reimbursement to successful ASP applicant	<ul style="list-style-type: none"><li>• Cleanest way to disburse ASP funds</li><li>• Applicant decides themselves how to spend funds – free to engage pro bono or paid service provider</li><li>• \$ support likely capped</li></ul>
Notes:	<ul style="list-style-type: none"><li>• Need for support should not stop at application submission in all options</li></ul>

## 4. Tentative Timeline

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Activity	Deadline
1. Comment on Draft Proposal	14 Aug
2. Finalize Proposal	16 Aug
3. ALAC Endorsement	17-18 Aug
4. Submission to GNSO Council Small Team	18 Aug

**Thank you for your  
participation & input to  
the ALAC for the GNSO**