Public Technical Identifiers (PTI) FY21 Financial Report Six Months Ending December 31, 2020

FINANCIAL HIGHLIGHTS - PTI OPERATIONS (UNAUDITED)

December 2020 Year to Date (6 months) Actuals vs. Budget

FY21 PTI Operations	YTD 6 Months Through December 2020		Under/(Over) Budget		FY21 - 12 Months	FY20 - 12 Months
in Millions, USD	YTD Actual	YTD Budget	Total	%	Budget	Actual
FUNDING	\$4.1	\$4.7	\$0.6	13%	\$10.0	\$7.5
Personnel	\$2.8	\$3.1	\$0.3	9%	\$6.3	\$4.9
Travel & Meetings	(\$0.0)	\$0.2	\$0.2	101%	\$0.5	\$0.2
Professional Services	\$0.4	\$0.7	\$0.3	40%	\$1.4	\$0.9
Administration	\$0.7	\$0.5	(\$0.2)	-49%	\$0.9	\$1.2
Contingency	\$0.0	\$0.0	\$0.0	0%	\$0.5	\$0.0
Capital	\$0.1	\$0.1	(\$0.1)	-125%	\$0.1	\$0.2
Depreciation (a	\$0.0	\$0.1	\$0.1	99%	\$0.3	\$0.0
TOTAL CASH EXPENSES	\$4.1	\$4.7	\$0.6	13%	\$10.0	\$7.5
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0%	\$0.0	\$0.0
Average Headcount	21.4	23.0	1.6	7%	23.0	19.9

⁽a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

FY21 PTI Operations		Months Through Under/(Over) Budget		FY21 - 12 Months	FY20 - 12 Months	
in Millions, USD	YTD Actual	YTD Budget	Total	%	Budget	Actual
Direct Dedicated Direct Shared Shared Services	\$1.6 \$1.4 \$1.1	\$2.2 \$1.1 \$1.4	\$0.6 (\$0.2) \$0.3	26% -20% 20%	\$4.9 \$2.3 \$2.7	\$3.5 \$1.9 \$2.0
TOTAL CASH EXPENSES	\$4.1	\$4.7	\$0.6	13%	\$10.0	\$7.5

PTI Operations has Funding and Cash Expenses lower than budget by \$0.6M.

PTI is funded by ICANN where ICANN subcontracts with PTI to perform the IANA Functions. Since Expenses are lower than budget, the Funding from ICANN is also lower by the same amount.

Expenses are lower than budget by \$0.6M driven by lower than planned Personnel, Travel & Meetings, Professional Services, and Depreciation; partially offset by higher than planned Administration and Capital expenses. Travel and Meetings expenses are lower than budget due to travel restrictions resulting from the Covid-19 pandemic.

Direct Dedicated expenses are lower than budget \$0.6M driven by lower personnel expenses \$0.3M due to the timing of hiring 2 open budgeted positions, lower Travel and Meeting expenses \$0.1M due to Covid-19 travel restrictions, and lower Professional Services \$0.1M due to timing of community mandated studies. The lower expenses are partially offset by higher Capital expenses of due to the timing of development work on the next generation Root Zone Management System project.

Direct Shared expenses are higher than budget \$0.2M due to timing of Engineering back office support expenses that occurred earlier than planned.

Shared Services expenses are \$0.3M under budget driven by lower Professional Services in ICANN org as well as decreased Travel and Meetings due to the Covid-19 pandemic.

FINANCIAL HIGHLIGHTS — IANA Services OPERATIONS (UNAUDITED) December 2020 Year to Date (6 months) Actuals vs. Budget

FY21 IANA Services	YTD 6 Months Through December 2020		Under/(Over) Budget		FY21 - 12 Months	FY20 - 12 Months
in Millions, USD	YTD Actual	YTD Budget	Total	%	Budget	Actual
PTI Operations	\$4.1	\$4.7	\$0.6	13%	\$10.0	\$7.5
IANA Department - ICANN Funded (a)	\$0.3	\$0.3	\$0.0	3%	\$0.6	\$0.5
TOTAL	\$4.4	\$5.0	\$0.6	12%	\$10.6	\$8.0
Average Headcount	21.4	23.0	1.6	7%	23.0	19.9

⁽a) IANA Departement Expense consists of the RZMA = Root Zone Maintainer Agreement and capital expense, both funded directly by ICANN Operations

Total IANA Services expense of \$4.4M is lower than budget of \$5.0M by \$0.6M. This favorability is attributed to a favorable variance for PTI Operations noted above. The ICANN-funded IANA expenses, representing costs for RZMA, Customer Standing Committee, and IANA Functions Review support flat to budget.

APPENDIX

FY21 PTI Operations by Cost Group – Year to Date December 2020 (6 months)

Direct Dedicated

FY21 PTI Operations	YTD Actual	YTD Budget	Under/(Over) Budget		
in Millions, USD	Direct Dedicated	Direct Dedicated	Direct De	dicated	
			Total	%	
FUNDING	\$1.6	\$2.2	\$0.6	25.7%	
Personnel	\$1.4	\$1.7	\$0.3	18.0%	
Travel & Meetings	(\$0.0)	\$0.1	\$0.1	100.8%	
Professional Services	\$0.1	\$0.3	\$0.1	53.2%	
Administration	\$0.0	\$0.1	\$0.0	94.6%	
Contingency	\$0.0	\$0.0	\$0.0	0.0%	
Capital	\$0.1	\$0.1	(\$0.1)	-124.6%	
Depreciation (a)	\$0.0	\$0.0	\$0.0	0.0%	
TOTAL CASH EXPENSES	\$1.6	\$2.2	\$0.6	25.7%	
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%	
Average Headcount	15.8	18.0	2.2	12.0%	

⁽a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

Direct Shared

FY21 PTI Operations	YTD Actual	YTD Budget	Under/(Over) Budget		
in Millions, USD		Direct Shared	Direct S	ect Shared	
			Total	%	
FUNDING	\$1.4	\$1.1	(\$0.2)	-20.4%	
Personnel	\$0.7	\$0.6	(\$0.1)	-15.4%	
Travel & Meetings	(\$0.0)	\$0.0	\$0.0	100.2%	
Professional Services	\$0.2	\$0.1	(\$0.0)	-34.8%	
Administration	\$0.5	\$0.2	(\$0.3)	-113.0%	
Contingency	\$0.0	\$0.0	\$0.0	0.0%	
Capital	\$0.0	\$0.0	\$0.0	0.0%	
Depreciation (a)	\$0.0	\$0.1	\$0.1	98.6%	
TOTAL CASH EXPENSES	\$1.4	\$1.1	(\$0.2)	-20.4%	
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%	
Average Headcount	5.6	5.0	(0.6)	-12.4%	

⁽a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

Shared Services

FY21 PTI Operations in Millions, USD		YTD Actual	YTD Budget	Under/(Over) Budget Shared Services	
			Shared Services		
				Total	%
FUNDING		\$1.1	\$1.4	\$0.3	20.1%
Personnel		\$0.8	\$0.8	\$0.1	7.8%
Travel & Meetings		(\$0.0)	\$0.0	\$0.0	102.1%
Professional Services		\$0.1	\$0.3	\$0.2	58.6%
Administration		\$0.2	\$0.2	(\$0.0)	-5.2%
Contingency		\$0.0	\$0.0	\$0.0	0.0%
Capital		\$0.0	\$0.0	\$0.0	0.0%
Depreciation	(a)	\$0.0	\$0.0	\$0.0	0.0%
TOTAL CASH EXPENSES		\$1.1	\$1.4	\$0.3	20.1%
EXCESS/(DEFICIT)		\$0.0	\$0.0	\$0.0	0.0%
Average Headcount		0.0	0.0	0.0	0.0%

⁽a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

FY21 PTI Operations by Services – Year to Date December 2020 (6 months)

FY21 PTI Operations		YTD Actuals				
In Millions, USD	Names	Numbers	Protocol Parameters	FY21 Actuals		
Direct costs / Dedicated resources	1.0	0.2	0.4	1.6		
Direct costs / Shared resources	0.8	0.2	0.4	1.4		
Support Services Allocations	0.6	0.2	0.3	1.1		
Total	\$2.4	\$0.6	\$1.1	\$4.1		

FY21 PTI Operations		YTD Budget				
In Millions, USD	Names	Numbers	Protocol Parameters	FY21 Budget		
Direct costs / Dedicated resources	1.3	0.3	0.6	2.2		
Direct costs / Shared resources	0.7	0.3	0.3	1.1		
Support Services Allocations	0.8	0.2	0.4	1.4		
Total	\$2.8	\$0.7	\$1.2	\$4.7		

FY21 PTI Operations		Under/(Over) Budget				
In Millions, USD	Names	Numbers	Protocol Parameters	Total		
Direct costs / Dedicated resources	0.3	0.1	0.1	0.6		
Direct costs / Shared resources	(0.1)	(0.0)	(0.1)	(0.2)		
Support Services Allocations	0.2	0.0	0.1	0.3		
Total	\$0.4	\$0.1	\$0.2	\$0.6		