Policy Updates/Activities at the .ng ccTLD during COVID-19 Pandemic

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OUTLINE

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INTRODUCTION TO .NG ccTLD

- .ng country code Top Level Domain (.ng ccTLD)- Nigerian online identity.
- The Nigeria Internet Registration Association (NiRA) adopted the 3R (Registry/Registrar/Registrant) model of operation in the Management of the .ng ccTLD
- NiRA has an MOU with Nigerian government agency (NITDA)
- NiRA has policies that guide its operations, including a price charter
- Registrations of .ng domain names via NIRA Accredited Registrars
- As at 22nd September 2020, 67 NiRA Accredited Registrars
- As at 31st August 2020, 167,798 active domain names
INTRODUCTION (CONT)

- To arrive at the policy interventions, NiRA
  - Conducted a survey in 2019,
  - Had discussions with relevant stakeholders
  - Analyzed outcome of survey and discussions.

- Take-aways from survey & discussions, NiRA
  - Should consider price reduction of .ng domain at 2nd level
  - Review the NiRA policies
  - Create more awareness (branding, marketing, campaigns, etc.)
  - Reward the efforts of the registrars

- In December 2019 & 1st Quarter 2020, NiRA Board had extensive discussions on the above.
Pricing
- Discussions on NiRA Price Charter, pricing scheme,
- Discussions on the economic purchasing power of registrants

Promotional Activities
- communication & publicity strategies

Preferences of Nigerians
- Perception on home grown products/services
- Need to consider avenues for their adverts & marketing, to
  - have and use a website or use social media platforms;
  - Use corporate or public email addresses,
  - local hosting versus hosting abroad, etc.
- No human intervention during domain registrations

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NiRA Board DELIBERATIONS (cont.)

- NiRA Policies
  - Less ambiguous

- Government
  - How can we get government intervention
  - How easy/difficult to get the SMEs online with the .ng brand, etc
  - Existing policy by NITDA that for any government contract,
    - the vendor must have a .ng website and
    - branded .ng email address for communication with NITDA.

- During the covid-19, Board decided to provide palliatives to both registrars and registrants and increase support to NiRA Accredited Registrars including granting credit facility to interested registrars with challenges.

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RELEVANT INTERVENTION POLICIES

- Reviewed and amended NiRA Policies, especially;
  - Review of Pricing scheme at the 2nd level (.ng promo for three months with MOU for interested registrars)
    - Sliced prices by more than 50% to NiRA Accredited Registrars
    - For registrants, sliced and capped price by about a third of the usual price
  - For the registrars, Enlightenment/Education /Awareness on all the policies.
    - Conducted webinars for business continuity, etc
- Credit policy
- Refund Policy
- Domain tasting (24hours with full refund)

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RELEVANT INTERVENTION POLICIES (cont)

- Collaboration with CAC/NITDA/NiRA (involving registrars/local hosting companies)
  - Give free third level domain name (.com.ng) for a year with company registration at the Corporate Affairs Commission (CAC)
  - With the support of the National Information Technology Development Agency (NITDA), provide
    - At no cost One-page website template for registrants to choose from
    - Free Local hosting of websites for a year
    - Free email address for the domain name

- Online Marketing and Branding
  - .ng Champions and ambassadors
  - Social media platform adverts
  - Radio jingles
  - Free entrepreneurship programmes
  - Free training

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RELEVANT INTERVENTION POLICIES (Cont.)

- Lay emphasis on Local Hosting
  - Eliminates challenges with foreign remittances
  - Removes challenges of data in the hands of foreign companies
  - Easy access to resolving technical problems

- Lay emphasis on development of local content
  - Creates opportunities to enlighten and communicate values of national interests

- Collaboration with Law Enforcement Agencies (enlightenment on DNS)

- Collaborations with NiRA Accredited Registrars

- Corporate social responsibility
Outcome/ Impact/Implications of the interventions

- More satisfied registrars and registrants with the pricing regime
- Registrars are assured that NiRA does listen to their suggestions
- .ng domain names registration doubled with year on year comparison for this period
- More online presence of Nigerians
- Contact made with Law Enforcement Agencies; deferred interaction due to covid-19
- The plan for collaboration with CAC/NITDA/NiRA was incorporated into the Nigerian National Broadband Plan (2020 to 2025).
CONCLUSION

- With COVID-19, we have seen and witnessed massive drive for online presence of businesses with registration of .ng domain names.

- By slashing price of domain registration at second level and the collaboration with relevant government agencies, NiRA provides palliative in the ecosystem and encourages/gets new businesses to be online.

- Increased number of domains at the 2nd level, provides opportunity to reduce price of .ng domain names

- More registrars are promoting the .ng brand

- The Law Enforcement Officers are aware of whom to contact for investigations associated with DNS

- Other government agencies are working hard to provide enabling infrastructure/environment.

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Questions or Comments?
THANK YOU

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