Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED

#### **Background**

In December 2018, the Trademark Claims Sub Teams was formed to review all three sets of Trademark Claims related data with a view toward answering the agreed questions, which are also based on refinements of the original Charter questions. The data the sub teams were tasked to review encompass the following:

- Results of Analysis Group's Sunrise and Trademark Claims surveys
- Data collected prior to the launch of the Analysis Group's Sunrise and Trademark Claims surveys
- Additional data submitted by Working Group members in February 2019

See attached Appendix for a list of the data reviewed by the Sub Team up to date. The Sub Team completed their review and discussion of all data on 27 February 2019.

For the actual text of the agreed questions submitted by the Trademark Claims Charter Questions Sub Team to the full Working Group, please see the Status of TMCH & Related RPM Discussions summary document also circulated by ICANN staff (3 December 2018). Between the date of the Sub Team's report and the submission of a Working Group data request to the GNSO Council in September 2017, the Working Group discussed the Sub Team's suggestions for refining the original Charter questions as well as for data collection.

#### Disclaimer

The contents of this summary table reflect the input/comments provided by Sub Team members via Google Doc homework assignments and during Sub Team meetings.

### **Clarifying Notes**

Under each agreed question, the following sections are included in the summary table:

- "Tentative Answers & Preliminary Recommendations" includes the summary of draft Sub Team answers to the agreed question, as well as related preliminary recommendations; there are also link(s) to the wiki/web page of the Sub Team meeting(s) when the draft answers and preliminary recommendations were discussed.
- "Data" refers to the data quoted by Sub Team members in their input/comments. Sub Team members used the <u>Survey Analysis Tool</u> to review the Analysis Group survey data, referenced the <u>Source Tab</u> to review the previously collected data, and reviewed the additional data submitted via the Google Docs set up for this purpose (direct links to the submitted sources are provided in this summary table).

NALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
------------------------------	---------------------------	---------------------------

- "Details" points to the Google Doc homework assignments where Sub Team members provide their input/comments; high level notes of Sub Team meeting discussions are also included in the Google Docs.
- "Sub Team Discussions" points to the wiki page link(s) of Sub Team meeting(s) when the agreed question was discussed.
- "Summary of Discussions/Individual Comments" is a summary of comments/input provided by the Sub Team members during their discussions of the analysis group survey results, data previously collected, and additional data submitted (19 December 2018 27 February 2019).
- "Not Applicable" refers to a situation where the data reviewed do not really assist in answering the agreed question.

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED	

#### **QUESTION 1**

Is the Trademark Claims service having its intended effect? Consider the following questions specifically in the context both of a Claims Notice as well as a Notice of Registered Name:

- (a) Is the Trademark Claims service having its intended effect of deterring bad-faith registrations and providing Claims Notice to domain name applicants?
- (b) Is the Trademark Claims service having any unintended consequences, such as deterring good-faith domain name applications?

### **Tentative Answers & Preliminary Recommendations:**

### Q1(a)

<u>Answer</u>: The Trademark Claims service is possibly having its intended effect of deterring bad-faith registrations, but there is insufficient data to know the extent of the deterrence.

### Q1(b)

<u>Answer</u>: The Trademark Claims service is possibly having unintended consequences, such as deterring good-faith domain name applications, but there is insufficient data to know the extent of the deterrence.

<u>Recommendation</u>: The Sub Team recommends that the language of the Trademark Claims Notice be revised, in accordance with the Implementation Guidance outlined in the Sub Team's recommendations for Question 3 (below).

--

#### **Sub Team Discussions:**

11 March 2019, Mailing List Discussion

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: <u>Survey Analysis Tool</u> ) Actual & Potential Registrants tab: cells	Data (See: Source Tab) Deloitte Responses: Questions 2, 4, 10, 14	Data  ■ New gTLD Program: Rights Protection

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
D-E-F12-27 Registrant - Q11b tab Registrant - Q11c tab TM & Brand Owners tab: F50-52, F81 Registry - Q26 tab: cells B8-14 Registry - Q28 tab: cells D-E-G-H-I-J5-7 Registrar - Q10 tab: cells D6-8 Registrar - Q11 tab: cells A7, A25, B6-8, D5	Deloitte Follow Up: Questions 2, 5, 6 Deloitte TMCH Report Analysis Group Report: pp.2-3, 6-9, 15-19, 64-65, C IV Data INTA Survey: pp.2, 6, 15, 51-52	<ul> <li>Mechanisms Review Draft Report</li> <li>How common words like Pizza, Money, and Shopping ended up in the Trademark Clearinghouse for new TLDs</li> <li>Are We Running Out of Trademarks?</li> <li>WIPO FAQ on Geographical Indications</li> <li>Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET (pp.1-6)</li> </ul>
Details <a href="https://docs.google.com/document/d/1A5PS">https://docs.google.com/document/d/1A5PS</a> <a href="https://docs.google.com/document/d/1A5PS">NNrAFS2bFvNoMFx-5DQUNhXpnocOrEbT1XL</a> <a href="https://docs.google.com/document/d/1A5PS">480E/edit?usp=sharing</a>	Details <a href="https://drive.google.com/open?id=1xldqJc89">https://drive.google.com/open?id=1xldqJc89</a> <a href="https://skylden.com/open?id=1xldqJc89">FkVStHuceMBeShWVWD0JRD185FY5ZUjySLo</a>	Details https://docs.google.com/document/d/1af40 NTqAF59tMBl_IY-QMr4XBQvyLI7EXmVHpazLr IA/edit?usp=sharing
Sub Team Discussion: 19 December 2018, 2 January 2019, 9 January 2019	Sub Team Discussion: 30 January 2019, 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Individual Comments The AG survey results assist in answering this question, including both of its sub questions (a) and (b).  (a) The Trademark Claims service is clearly	Summary of Discussions/Individual Comments The previously collected data assist in answering this question, including both of its sub questions (a) and (b).  (a) The Trademark Claims service may have	Summary of Discussions/Individual Comments The additional data assist in answering the sub question (b).  The Trademark Claims service may be having unintended consequences, such as deterring
providing Claims Notice to domain name applicants. The Trademark Claims service may be having its intended effect of deterring	its intended effect of deterring bad-faith registrations. 36% of INTA Survey	good-faith domain name applications. This is suggested by the very high number of Claims

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

#### ANALYSIS GROUP SURVEY RESULTS

#### DATA PREVIOUSLY COLLECTED

#### ADDITIONAL DATA SUBMITTED

bad-faith registrations to some extent, as there is evidence that the Claims Notice does affect the applicant's decision whether or not to proceed with a registration. Nevertheless, the survey data do not permit a conclusion about the proportion of bad faith registrants deterred by the Claims Notice versus good faith registrants deterred, or the percentage of bad faith intended registrants who receive the Claims Notice and are affected by it.

(b) The Trademark Claims service may have unintended consequences, such as deterring good-faith domain name applications, due to the collateral damage caused by its confusing and/or intimidating wording perceived by some potential and actual registrant respondents. Notably, the abandonment rate of non-ICANN-experienced potential and actual registrant respondents seem to be materially higher than those involved in ICANN. Other unintended consequences include the reduced publicity for the marks that are being protected or the conflicting domains that are being registered, negative impacts to Registry Operator and Registrar respondents.

respondents agreed the Claims Notice helped. Analysis Group found the 93.7% abandonment rate of domain registration after receiving the Claims Notice, as well as the 0.3% dispute rate. Nevertheless, Analysis Group notes that the assumptions, caveats, and limitations that the findings are based on could render these results disproportionate.

(b) The Trademark Claims service may have unintended consequences, such as deterring good-faith domain name applications. As Trademark Claims service "operates off the data in the TMCH", the unintended consequences might be caused by issues regarding the TMCH operations, including: undeleted mark records (note that the TMCH deactivate a mark when a trademark holder informs them about the cancellation), acceptance of design marks, registration of marks for a registry's individual requirements, TMCH's confidential database, etc. Unintended consequences may also be suggested by the confusion of the Claims Notice recipients, high costs for registries and trademark owners, as well as Analysis Group's caveated findings (e.g., 93.7%

Notices generated compared to the relatively low number of Claims transactions. As Trademark Claims service "operates off the data in the TMCH", the long list of dictionary words protected in the TMCH (including Geographical Indicator and other marks protected by statute or treaties) and the extent to which common words are already subject to registration in the US seem to cause unintended consequences.

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	abandonment rate; common words, such as "cloud" and "hotel", that seem to trigger the Claims Notice).	

#### **QUESTION 2**

If the answers to the agreed Claims question 1(a) is "no" or 1(b) is "yes", or if it could be better: What about the Trademark Claims Notice and/or the Notice of Registered Name should be adjusted, added or eliminated in order for it to have its intended effect, under each of the following questions?

- (a) Should the Claims period be extended if so, for how long (up to permanently)?
- (b) Should the Claims period be shortened?
- (c) Should the Claims period be mandatory?
- (d) Should any TLDs be exempt from the Claims RPM and if so, which ones and why?
- (e) Should the proof of use requirements for Sunrise be extended to include the issuance of TMCH notices?

### **Tentative Answers & Preliminary Recommendations:**

### Q2(a)

<u>Answer</u>: Registries should have the option to extend the Claims Period. The Sub Team noted, however, that there is data indicating an extension will not be advisable as a matter of policy.

## Q2(b)

**Answer:** The Claims Period should not be shortened.

## Q2(c)

<u>Answer:</u> The Claims Period should be mandatory and be consistently applied to all TLDs. However, registries should have certain degree of flexibility to create a suitable business model in carrying out the Claims Period.

### Q2(d)

Answer: Some TLDs should be exempt from the Claims RPM.

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS

DATA PREVIOUSLY COLLECTED

ADDITIONAL DATA SUBMITTED

### Q2(e)

<u>Answer:</u> The Sub Team agreed that this is an issue for the full Working Group when discussing the TMCH. The Sub Team also needs to review George Kirkios's individual proposal (#2?) regarding extending the proof of use requirements for Sunrise to include the issuance of TMCH notices.

<u>Recommendation:</u> In general, the Sub Team recommends that the current requirement for a mandatory Claims Period be maintained, including for the minimum initial 90-day period when a TLD opens for general registration. In addition, the Sub Team recommends that public comment be sought on whether there is a use case for exempting a TLD from the requirement of a mandatory Claims Period due to the particular nature of the TLD. Such type of TLD might include: (i) restricted TLDs¹ that bar any commercial use due to their terms of use or acceptable use policy; and (ii) "Dot Brand" TLDs whose proposed registration model demonstrates that the use of a Claims service is unnecessary.

**Potential Question to Ask during Public Comment:** 

Q2(d): Is there a use case for exempting a TLD from the requirement of a mandatory Claims Period due to the particular nature of the TLD?

Individual Proposal #1

Question A: Should the Sub Team recommend that the full WG consider including this Individual Proposal in the Initial Report for the solicitation of public comment?

Answer: No.

Sub Team members believe that this proposal will probably not be supported by the Working Group or the broader community and that the rationale behind the proposal appears to be more of an opinion and conclusions without supporting evidence. The Sub Team took into account responses from some registries and registrars to the Analysis Group surveys that suggested support for eliminating the Claims RPM

<sup>&</sup>lt;sup>1</sup> **Restricted TLDs:** The TLD whose registration is limited to people or entities that satisfy certain criteria set by the TLD's Registry Operator.

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

NALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
------------------------------	---------------------------	---------------------------

with no impact on cybersquatting; but overall the Sub Team agreed that this proposal should not be considered for inclusion in the Initial Report.

Question B: In light of the Individual Proposal, are any modifications to the current "tentative answers & preliminary recommendations" needed?

Answer: No.

Question C: Should any additional Sub Team recommendations be made in relation to the agreed Sunrise charter question?

Answer: No.

--

**Individual Proposal #12:** 

Question A: Should the Sub Team recommend that the full WG consider including this Individual Proposal in the Initial Report for the solicitation of public comment?

Answer: TBD

The proponent clarified that if the Sub Team has already reached a conclusion and tentative answer to the agreed charter question, there is no need to further discuss this proposal. The proponent had submitted this proposal to make sure that the Sub Team discussed the topic of a potential extension of the Claims Period.

Nevertheless, there were mixed opinions about this proposal (i.e., extending the Claims Period indefinitely). Some members opposed it due to the lack of data concerning the effect of the current Claims Period, as well as the risk of disturbing the balance of the Claims RPM. Some members supported it due to the impact of changes to WHOIS on trademark owners and actual/potential registrants, as well as the view that the proposal was related to the discussion regarding improvements to the text of the Claims Notice.

One Sub Team member suggested comparing this proposal against the current preliminary recommendations by the Sub Team. The same Sub

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED	

Team member suggested that this proposal may be put out for public comment if it is combined with the "business flexibility" option noted in the tentative answer to TM Claims Q2(c).

Question B: In light of the Individual Proposal, are any modifications to the current "tentative answers & preliminary recommendations" needed?

Answer: TBD

Question C: Should any additional Sub Team recommendations be made in relation to the agreed Sunrise charter question?

**Answer:** Sub Team members proposed additional preliminary recommendations in relation to the agreed Sunrise charter question:

- The Sub Team recommends that legacy TLDs should have the option to implement the Trademark Claims RPM, if they wish to do so.
- Michael Graham will provide language for an additional preliminary recommendation pertaining to developing a list of data/information that should be gathered to facilitate the future review of RPMs.

--

#### **Sub Team Discussions:**

27 March 2019, 10 April 2019

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) Registries & Registrars tab: cells D-H60-62, F29, F31, F-G63-66, F81, G74 Registry - Q26 tab: cells B8-14 Registry - Q28 tab Actual & Potential Registrants tab: cells E-F12-27 TM & Brand Owners tab: D-G45-55, F84-85	Data (See: Source Tab) Analysis Group Report: pp.3, 6, 8-9, 14-19, 21-22, 64-65 INTA Survey: pp.53, 59 ICANN61 Transcript: pp.25-26	<ul> <li>How common words like Pizza, Money, and Shopping ended up in the Trademark Clearinghouse for new TLDs</li> <li>Are We Running Out of Trademarks?</li> <li>WIPO FAQ on Geographical Indications</li> <li>Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET</li> </ul>

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Details <a href="https://docs.google.com/document/d/1hvt63">https://docs.google.com/document/d/1hvt63</a> <a href="https://document/d/1hvt63">https://document/d/1hvt63</a> <a href="https://document/d/1hvt63">ht</a>	Details https://drive.google.com/open?id=1P2mckW _nLHiyffxLhT6h2NCWfpjwAcXQ4zjG1-c2sac	Details https://docs.google.com/document/d/1af40 NTqAF59tMBI_IY-QMr4XBQvyLI7EXmVHpazLr IA/edit?usp=sharing (pp.1-6)
Sub Team Discussion: 23 January 2019	Sub Team Discussion: 30 January 2019, 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Individual Comments The AG survey results assist in answering the sub questions (a), (b), (c), and (e), although the survey data do not permit a conclusion about the proportion of bad faith registrants deterred by the Claims Notice versus good faith registrants deterred, or the percentage of bad faith intended registrants who receive the Claims Notice and are affected by it.  (a) Most trademark and brand owner respondents seek an extension of the Claims Period. Some Registry Operator and Registrar respondents support an extended Claims period, including a "perpetual" length.  (b) Most trademark and brand owner respondents believe the Claims period should not be shortened. The majority of Registry	Summary of Discussions/Individual Comments The previously collected data assist in answering the sub questions (a), (b), and (c).  (a) Many Generic TLDs and Brand TLDs, as well as some GeoTLDs already have Claims periods longer than 90 days, including indefinite length. Trademark owner respondents to the INTA Survey and Analysis Group's questionnaire believe that the Claims period should be extended; there is interest in extending it for at least one year, or permanently. Registrars and non-trademark owner registrants that responded to Analysis Group's questionnaire are opposed to the extension of the Claims period. Analysis Group believes that extending the Claims	Summary of Discussions/Individual Comments The additional data assist in answering the sub question (c).  As Trademark Claims service "operates off the data in the TMCH", the long list of dictionary words protected in the TMCH (including Geographical Indicator and other marks protected by statute or treaties) and the extent to which common words are already subject to registration in the US may be a factor to consider in the Working Group's discussion of whether the Claims period should be mandatory.

Operator and Registrar respondents believe that the Claims period should be shortened. Registrants would experience fewer problems with a shorter Claims Period, including fewer good faith registrants turning back when they encounter the Claims Notice or are confused by it. Data shows substantial confusion and uncertainty about the meaning of the Claims Notice, as well as an inappropriate deterrent effect of the period on legitimate actual and	ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
potential registrants, according to detailed summaries of AG and discussion in the Sub Team.  (c) Most trademark and brand owner respondents think the Claims period should be mandatory. The majority of Registry Operator and Registrar respondents think the Claims Period should not be mandatory.  (e) Some Registry Operator responses imply the desire of extending the proof of use requirements for Sunrise to include the issuance of TMCH notices due to overly generic terms.  The survey results do not assist in answering the sub question (d).  (b) Trademark owners believe that the Claims period should not be shortened based on their responses to the INTA Survey and Analysis Group's questionnaire. Opinions from other stakeholders on whether the Claims period should be shortened are unclear.  (c) Trademark owners believe that the Claims period should be mandatory based on their responses to the INTA Survey and Analysis Group's questionnaire. Nevertheless, Analysis Group's caveated findings of high abandonment rate and low dispute rate seem to suggest substantial uncertainties about the effectiveness of the Trademark Claims service.	Operator and Registrar respondents believe that the Claims period should be shortened. Registrants would experience fewer problems with a shorter Claims Period, including fewer good faith registrants turning back when they encounter the Claims Notice or are confused by it. Data shows substantial confusion and uncertainty about the meaning of the Claims Notice, as well as an inappropriate deterrent effect of the period on legitimate actual and potential registrants, according to detailed summaries of AG and discussion in the Sub Team.  (c) Most trademark and brand owner respondents think the Claims period should be mandatory. The majority of Registry Operator and Registrar respondents think the Claims Period should not be mandatory.  (e) Some Registry Operator responses imply the desire of extending the proof of use requirements for Sunrise to include the issuance of TMCH notices due to overly generic terms.  The survey results do not assist in answering	period may be of limited benefit to trademark owners and may be associated with costs incurred by registries and registrars, as well as potential deterrence to good-faith registration. Nevertheless, Analysis Group did not conduct a concrete cost-benefit analysis of extending the Claims service.  (b) Trademark owners believe that the Claims period should not be shortened based on their responses to the INTA Survey and Analysis Group's questionnaire. Opinions from other stakeholders on whether the Claims period should be shortened are unclear.  (c) Trademark owners believe that the Claims period should be mandatory based on their responses to the INTA Survey and Analysis Group's questionnaire. Nevertheless, Analysis Group's caveated findings of high abandonment rate and low dispute rate seem to suggest substantial uncertainties about the effectiveness of the Trademark Claims	ADDITIONAL DATA SUBMITTED

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	The previously collected data do not assist in answering the sub questions (d) and (e).	

### **QUESTION 3**

- (a) Does the Trademark Claims Notice to domain name applicants meet its intended purpose?
- (i) If not, is it intimidating, hard to understand, or otherwise inadequate? If inadequate, how can it be improved?
- (ii) Does it inform domain name applicants of the scope and limitations of trademark holders' rights? If not, how can it be improved?
- (iii) Are translations of the Trademark Claims Notice effective in informing domain name applicants of the scope and limitation of trademark holders' rights?
- (b) Should Claims Notifications only be sent to registrants who complete domain name registrations, as opposed to those who are attempting to register domain names that are matches to entries in the TMCH?

Tentative Answers & Preliminary Recommendations: [DONE?]

### Q3(a)

<u>Answer:</u> The Sub Team agreed that the Trademark Claims Notice generally meets its intended purpose of notifying prospective domain name registrants that the applied-for domain name matches at least one trademark in the Trademark Clearinghouse.

### Q3(a)(i) & (ii)

<u>Answer:</u> Based on its review of the data, the Sub Team agreed that the Claims Notice is intimidating, hard to understand, or otherwise inadequate (e.g., lack of identifying details of the trademark, issues with figurative/design marks). The Claims Notice does not adequately inform domain name applicants of the scope and limitations of trademark holders' rights.

Recommendation: The Sub Team recommends that the Trademark Claims Notice be revised to reflect more specific information about the trademark(s) for which it is being issued, and to more effectively communicate the meaning and implications of the Claims Notice (e.g., outlining possible legal consequences or describing what actions potential registrants may be able to take following receipt of a notice). The Sub Team recommends, accordingly, that the current version of the Claims Notice be revised to maintain brevity, improve user-friendliness, and provide additional relevant information or links to multilingual external resources that can aid prospective registrants in understanding the Claims Notice and its implications. To assist the Implementation Review Team (IRT) that will be formed to implement recommendations from this PDP in redrafting the Claims Notice, the Working Group has developed the following Implementation

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED

#### **Guidance:**

- The Claims Notice must be clearly comprehensible to a layperson unfamiliar with trademark law;
- Add any other agreed terms, concepts, parameters, objectives, and principles for the revised Claims Notice;
- May also suggest that ICANN Org consider partnering with external resources that have already indicated an interest in helping redraft the Claims Notice (e.g., AUIP clinic).

## Q3(a)(iii)

<u>Answer:</u> Based on its review of the data, the Sub Team generally agreed that the current level of translations of the Trademark Claims Notice does not seem effective in informing domain name applicants of the scope and limitation of trademark holders' rights. The Sub Team noted that it may become quite complex for a registrar to operate the Claims Notice if all possible translations are included.

<u>Recommendation</u>: The Sub Team recommends that delivery of the Trademark Claims Notice be both in English as well as the language of the registration agreement. The Sub Team also recommends, where feasible, the inclusion of links in the Claims Notice to translations of the Claims Notice in all six UN languages - in this regard, the Sub Team recommends changing the current Trademark Clearinghouse Requirements on this topic to "...registrars <u>must</u> provide the Claims Notice in English and in the language of the registration agreement."

### Q3(b)

<u>Answer:</u> The Claims Notice should not be sent only to registrants who complete domain name registrations. The Sub Team generally agreed that the Claims Notice should be sent to potential registrants, who are attempting to register domain names that are matches to entries in the TMCH, at some point before the domain name registration is completed. However, Kathy Kleiman strongly opposed sending the Claims Notice before the registration is completed. The Sub Team also needs to review George Kirikos' individual proposal (#6) that ICANN Org considers providing an open source programming example to help registrars more easily send the Claims Notice before the completion of registration.

<u>Recommendation:</u> The Sub Team recommends that the current requirement for sending the Claims Notice only before a registration is completed be maintained. The Sub Team also recognizes that there may be operational issues with presenting the Claims Notice to registrants who pre-registered domain names, due to the current 48-hour expiration period of the Claims Notice. The Sub Team therefore recommends that the Implementation Review Team consider ways in which ICANN Org can work with registrars to address this implementation issue.

--

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED

Sub Team Discussions: 11 March 2019, 3 April 2019		
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) Actual & Potential Registrants tab: cells D-E-F12-27 Registrant - Q11 tab Registrant - Q11b tab Registrant - Q11c tab Registry & Registrars tab: cell D-F56, G70, G72, G74, G67-68, G75 Registry - Q26 tab TM & Brand Owners tab: cells F50-55, F56 TM Owner - Q27 tab	Data (See: Source Tab)  Deloitte Responses: Question 2  Deloitte Follow Up: Questions 2, 6, 7  Analysis Group Report: pp.8-9  INTA Survey: pp.15, 51-52	<ul> <li>WIPO FAQ on Geographical Indications</li> <li>Trademark Claims Notice Rewrite</li> <li>Transcription ICANN Copenhagen RPM WG Mtg 11 March 2017 @10:15 CET</li> </ul>
Details https://docs.google.com/document/d/1WLE9 1cg73avpWHkzczNCnxw1ALWyhWqGZOnnrm qTsH4/edit?usp=sharing	Details <a href="https://drive.google.com/open?id=10R4qNC">https://drive.google.com/open?id=10R4qNC</a> <a href="https://drive.google.com/open?id=10R4qNC">2zEoLs-0C8</a> yylxavy6UApOXO7temzue6MJg	Details https://docs.google.com/document/d/1af40 NTqAF59tMBl_IY-QMr4XBQvyLI7EXmVHpazLr IA/edit?usp=sharing (pp.4-6)
Sub Team Discussion: 16 January 2019, 23 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Individual Comments The AG survey results assist in answering this question, including all of its sub questions (a),	Summary of Discussions/Individual Comments	Summary of Discussions/Individual Comments

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
(a)(i), (a)(ii), (a)(iii), and (b):	The previously collected data assist in answering this question, including sub	As the Trademark Claims service "operates off the data in the TMCH", the broad scope of
(a) The Claims Notice to domain name applicants seems to fall short of meeting its intended purpose, although there is evidence	questions (a), (a)(i), and (a)(ii).  (a) The Claims Notice to domain name	the recordals in the TMCH (including Geographical Indications and other marks protected by statute or treaties) may be a
that the Claims Notice does affect the applicant's decision whether or not to proceed with a registration.	applicants does not seem to meet its intended purposes, although some trademark owner respondents to the INTA Survey	factor to consider in the Working Group's discussion of whether the Trademark Claims Notice to domain name applicants meets its
(a)(i) The Claims Notice seems intimidating and hard to understand to the majority of actual and potential registrant respondents,	believe the Claims Notice helped. Limited insight can be gleaned from Deloitte	intended purpose.
implying the need for improvement. Some registrar respondents hold the same opinion. Trademark and brand owner respondents have mixed responses on its adequacy.	responses as they only provided what is factually presented in the Claims Notice. Analysis Group's caveated findings (e.g., the common words, such as "cloud" and "hotel",	To assist with answering sub questions (a) and (a)(ii), Christine Farley submitted a rewritten Trademark Claims Notice done by IP Clinic students. It is more of a member's
(a)(ii) The Claims Notice does not seem to adequately inform domain name applicants of the scope and limitations of trademark	that seem to trigger the Claims Notice) seem to suggest that the Claims Notice may have an unintended deterrence effect on legitimate domain name applicants.	proposal rather than additional "data" in itself.
holders' rights based on many actual and potential registrants' responses. Some registrar respondents hold the same opinion.	(a)(i) The Claims Notice seems to be intimidating, hard to understand, or	
(a)(iii) There are issues with regard to translations of the Claims Notice in informing domain name applicants of the scope and limitation of trademark holders' rights. Some Registrar respondents do not translate the Claims Notice into all of the languages that	otherwise inadequate. Deloitte provided anecdotal evidence of consumer confusion after receiving the Claims Notice. As Trademark Claims service "operates off the data in the TMCH", some Sub Team members believe the Claims Notice is especially	

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
they use when doing business with new gTLD registrants. As the survey data shows that the Claims Notice does not work well in the language in which it was initially drafted, it is implied that it would unlikely be more comprehensible in translation.  (b) The majority of trademark and brand owner respondents think the Claims Notice should be sent to registrants who are attempting to register domain names that are matches to entries in the TMCH. Registrar respondents have mixed opinions, but half think that the Claims notice should be sent to registrants when they proceed to check out the domain names. Some Registrar respondents report challenges regarding sending the Claims Notice for pre-order names, including expired Claims Notice and order flow issues. Registry Operator respondents mostly find that Claims Notice would not add too much cost.	inadequate when the TMCH registration is not a trademark (e.g., geographical indication, protected designation of origin, protected appellation of origin) or is a design mark.  (a)(ii) The Claims Notice does not seem to sufficiently inform domain name applicants of the scope and limitations of trademark holder's rights, especially when the TMCH registration is not a trademark or is a design mark. One potential improvement may be the inclusion of the registration number and creation date of the trademark in the Claims Notice.  The previously collected data do not assist in answering the sub questions (a)(iii) and (b).	

### **QUESTION 4**

Is the exact match requirement for Trademark Claims serving the intended purposes of the Trademark Claims RPM? In conducting this analysis, recall that IDNs and Latin-based words with accents and umlauts are currently not serviced or recognized by many registries.

- (a) What is the evidence of harm under the existing system?
- (b) Should the matching criteria for Notices be expanded?
- (i) Should the marks in the TMCH be the basis for an expansion of matches for the purpose of providing a broader range of claims notices?

NALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
------------------------------	---------------------------	---------------------------

- (ii) What results (including unintended consequences) might each suggested form of expansion of matching criteria have?
- (iii) What balance should be adhered to in striving to deter bad-faith registrations but not good-faith domain name applications?
- (iv) What is the resulting list of non-exact match criteria recommended by the WG, if any?
- (c) What is the feasibility of implementation for each form of expanded matches?
- (d) If an expansion of matches solution were to be implemented:
- (i) Should the existing TM Claims Notice be amended? If so, how?
- (ii) Should the Claim period differ for exact matches versus non-exact matches?

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) TM & Brand Owners tab: cells F9, F55, F66-68, F70-73, F80-81 Registry - Q29a tab: cell A7 Actual & Potential Registrants: G12, E13, G19, F27	Data (See: Source Tab) Registry Operator Responses: pp.3-4 Deloitte Responses: Q16 Deloitte TMCH Report: Sections 2.1.1, 2.1.2, 2.2.1.2, 2.3.1 Analysis Group Report: pp.2, 6, 8-9, 25-26, 28-29, 32, C IV Data INTA Survey: p.54	<ul> <li>New gTLD Program: Rights Protection         Mechanisms Review Draft Report</li> <li>How common words like Pizza, Money,         and Shopping ended up in the         Trademark Clearinghouse for new TLDs</li> <li>Are We Running Out of Trademarks?</li> <li>WIPO FAQ on Geographical Indications</li> <li>Transcription ICANN Copenhagen RPM         WG Mtg 11 March 2017 @10:15 CET</li> </ul>
Details <a href="https://docs.google.com/document/d/1WBfc">https://docs.google.com/document/d/1WBfc</a> <a href="https://docs.google.com/document/d/1WBfc">obWkylDY4Ijr2I5hRjnYKPDjSYw9DQnlh7WH</a> <a href="https://docs.google.com/document/d/1WBfc">Y/edit?usp=sharing</a>	Details <a href="https://drive.google.com/open?id=1qS4ZzkfV">https://drive.google.com/open?id=1qS4ZzkfV</a> <a href="https://drive.google.com/open?id=1qS4ZzkfV">QXxtyjj0vPuq_B85UsV8ivwr5YKKbWhex5E</a>	Details https://docs.google.com/document/d/1af40 NTqAF59tMBl_IY-QMr4XBQvyLI7EXmVHpazLr IA/edit?usp=sharing (pp.1-6)

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Sub Team Discussion: 23 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	Sub Team Discussion: 27 February 2019
Summary of Discussions/Individual Comments The AG survey results assist in answering its sub question (a).  Trademark and brand owner responses indicate that there is evidence of harm under the existing exact match system. Examples include the constraints of registering a company mark including a 'Co', IDN issues, as well as limitations in deterring potential bad faith registration of confusingly similar names, creative misspelling, combination of exact match with other terms/charters, etc. Consequently, Trademark and brand owner respondents have to pursue greater enforcement actions.  The survey results do not assist in answering the other sub questions. Nevertheless, Trademark and brand owner respondents, on one hand, overwhelming desire expanded matches (answer to sub question (b)); the anecdotal evidence cited above (sub question (a)) supports this idea. On the other hand,	Summary of Discussions/Individual Comments The previously collected data assist in answering Q4 and sub questions(b), (b)(i), (b)(iv), (c):  (Q4) The exact match requirement for Trademark Claims seems to serve the intended purposes of the Trademark Claims RPM, as the exact-match registrations account for a disproportionately large share of registrations in WHOIS data found by Analysis Group.  (b) Some trademark owner respondents to the INTA Survey believe the matching criteria for Claims Notices should be expanded. Trademark holder and TMCH agent respondents to Analysis Group's questionnaire also expressed interest in expanding the matching criteria; registries and registrars expressed concerns regarding the associated costs. Analysis Group believes	Summary of Discussions/Individual Comments The additional data assist in answering the sub questions (a) and (b).  (a) As the Trademark Claims service "operates off the data in the TMCH", some Sub Team members view the list of dictionary words protected in the TMCH as a possible indicator of harm under the existing system. The concern is that the breadth of the TMCH seems to expand the applicability of trademark protections in the domain name space beyond what might be permitted under domestic legal frameworks. Some Sub Team members support stronger scrutiny over how marks are validated and entered into the TMCH and its services applied, including the possibility of limiting their scope to categories of demonstrated use.  (b) The very high number of Claims Notices generated compared to the relatively low

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	T	
based on responses from some actual and potential registrant respondents, Claims Notice are misunderstood even as to exact matches, so a change in match criteria may cause more confusion from the Claims Notice recipients.	that expanding the matching criteria may be of limited benefit to trademark owners and may be associated with costs incurred by registries and registrars, as well as potential deterrence to good-faith registration and increased abandonment rate. Analysis Group's caveated findings (e.g., low dispute rate; common words that seem to trigger the Claims Notice) also suggest that the matching criteria should not be expanded.  Nevertheless, Analysis Group did not conduct a concrete cost-benefit analysis of expanding the matching criteria; their analysis also did not include variations such as goods or services sold by trademark holders.	number of Claims transactions, the list of dictionary words and breadth of terms protected in the TMCH (including Geographical Indications and other marks protected by statute or treaties), as well as the extent to which common words are already subject to registration as trademarks (including in the US) may be a factor to consider in the Working Group's discussion of whether the matching criteria for the Claims Notice should be expanded. Some Sub Team members support considering "scaling back" the matching criteria to prevent legitimate registrants from being deterred.
	(b)(i) The marks in the TMCH may not be the basis for an expansion of matches for the purpose of providing a broader range of Claims Notices. The reasons include the relatively few abused labels indicated in the Deloitte TMCH Report, as well as the doubled amount of domain names/labels derived from the trademark records.  (b)(iv) The list of non-exact match criteria could include slight spelling variations (INTA)	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
	Survey respondents), plural typos and character removal typos (Analysis Group findings). Nevertheless, Analysis Group was unable to tell what portion of the typo registrations have been made in bad faith.  (c) It does not seem to be feasible to implement each form of expanded matches, as some common words already seem to trigger the Claims Notice based on Analysis Group's caveated finding.  The previously collected data do not assist in answering the sub questions (a), (b)(ii), (b)(iii), (d), (d)(i), (d)(ii).	
QUESTION 5 Should the Trademark Claims period continue to	to be uniform for all types of gTLDs in subsequen	t rounds?
ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Data (See: Survey Analysis Tool) Registries & Registrars tab: cells F31, F59, F60, G65, F61, G63-64, G78, F79, F81, F84-85 TM & Brand Owners tab: cell F84 TM Owner - Q27 Tab: rows 5, 8, 9 TM Owner - Q27a tab: column A Registries & Registrars tab: cells D-F30-31,	Data (See: Source Tab) Analysis Group Report: p.7 ICANN61 Transcript: pp.25-26	Not Applicable

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
D-F54, C-F59-66 Registry - Q26 tab Registry - Q28 tab Registry - Q29 tab Registry -Q29a tab Registrar-Q4i tab Registrar - Q10 tab Registrar - Q11 tab		
Details <a href="https://docs.google.com/document/d/1mzlgFxnleG1zrJGKap0zllmQaKfu4U3UMuSp8FhcYc8/edit?usp=sharing">https://docs.google.com/document/d/1mzlgFxnleG1zrJGKap0zllmQaKfu4U3UMuSp8FhcYc8/edit?usp=sharing</a>	Details  https://drive.google.com/open?id=1wrnU1X9  8UE89muaDDvrYfgdPhuBXHuH6VBIO07ebtM  M	Not Applicable
Sub Team Discussion: 23 January 2019	Sub Team Discussion: 6 February 2019, 13 February 2019, 20 February 2019, 27 February 2019	
Summary of Discussions/Individual Comments The AG survey results assist in answering this question.	Summary of Discussions/Individual Comments The previously collected data assist in answering this question.	Not Applicable
Registry Operator responses seem to indicate that Registry Operators would likely be neutral with respect to a uniform Trademark Claims period for all types of gTLDs in subsequent rounds. Registrar responses seem to indicate that they may not desire a uniform	There does not seem to be a need for Trademark Claims period to be uniform for all types of gTLDs in subsequent rounds, as it is already not uniform currently. As the great majority of marks are Latin script with	

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED
Trademark Claims period. Registry Operator and Registrar responses show that: (1) Trademark Claims period is not uniform at present, (2) there is flexibility desire to add non-trademarks in some geoTLDs, (3) there are varying opinions on the ideal length of the Claims period, possibly due to consideration of operating cost/technical burden.	recordals dominated by US customers, it seems to be difficult to force uniformity for Trademark Claims period for all types of gTLDs in subsequent rounds, especially pertaining to the IDN TLDs and geoTLDs outside the US.	

Draft as of 16 April 2019 - Prepared by ICANN staff for use by the Trademark Claims Sub Team

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED

## **APPENDIX: Data Reviewed by the Trademark Claims Sub Team**

- Analysis Group Revised Report on the TMCH (February 2017):

  <a href="https://community.icann.org/download/attachments/64066042/Analysis%20Group%20Revised%20TMCH%20Report%20-%20March%202017.pdf">https://community.icann.org/download/attachments/64066042/Analysis%20Group%20Revised%20TMCH%20Report%20-%20March%202017.pdf</a>?version=1&modificationDate=1490349029000&api=v2
  - Analysis Group responses to questions from the Working Group:
    - June 2017: https://mm.icann.org/pipermail/gnso-rpm-wg/2017-June/002043.html
    - July 2017: <a href="https://mm.icann.org/pipermail/gnso-rpm-wg/2017-July/002257.html">https://mm.icann.org/pipermail/gnso-rpm-wg/2017-July/002257.html</a>
- Registry Operator responses to initial survey from TMCH Data Gathering Sub Team (December 2016):
   <a href="https://community.icann.org/download/attachments/64066042/Registry%20Responses%20to%20TMCH%20Data%20Sub%20Team%20-%2013%20Dec.pdf">https://community.icann.org/download/attachments/64066042/Registry%20Responses%20to%20TMCH%20Data%20Sub%20Team%20-%2013%20Dec.pdf</a>?version=1&modificationDate=1485897782000&api=v2
  - RPM Data Sub Team meeting with Jon Nevett, Donuts (March 2018):
     <a href="https://community.icann.org/download/attachments/79438928/Transcription%20ICANN61%20GNSO%20RPM%20Data%20Sub%20Team%20Meeting%2010%20March%202018.pdf?version=1&modificationDate=1521579214000&api=v2</a>
- Deloitte responses to initial questions from TMCH Data Gathering Sub Team (January 2017):
   https://community.icann.org/download/attachments/64066042/Deloitte%20responses%20to%20TMCH%20Data%20Gathering%20Sub%20Team%20questions%20-%20Jan%202017.docx?version=1&modificationDate=1485897782000&api=v2
  - Follow up questions from Working Group (March 2017): https://community.icann.org/download/attachments/64066042/Follow%20Up%20Questions%20for%20Deloitte%20-%20updat ed%205%20March%202017.docx?version=1&modificationDate=1488753827000&api=v2 and https://community.icann.org/download/attachments/64066042/Deloitte%20Follow%20Up%20Questions%20Annex%20-%204% 20March%202017.docx?version=1&modificationDate=1488752114000&api=v2
  - Deloitte response to follow up questions (April 2017):
     <a href="https://community.icann.org/download/attachments/64066042/Deloitte%20Follow%20Up%20Questions%20Annex%20-%204%20March%202017.docx?version=1&modificationDate=1488752114000&api=v2</a>
  - Deloitte numbers report as discussed with the Working Group at ICANN58 (March 2017):
     https://community.icann.org/download/attachments/64066042/Deloitte%20Follow%20Up%20Questions%20Annex%20-%204%20March%202017.docx?version=1&modificationDate=1488752114000&api=v2

ANALYSIS GROUP SURVEY RESULTS	DATA PREVIOUSLY COLLECTED	ADDITIONAL DATA SUBMITTED

- INTA cost impact survey:
  - https://community.icann.org/download/attachments/69277722/INTA%20New%20gTLD%20Cost%20Impact%20Study%20Presentation% 20-%2030%20Aug.pdf?version=1&modificationDate=1504147055000&api=v2 and https://urldefense.proofpoint.com/v2/url?u=https-3A\_\_community.icann.org\_download\_attachments\_61606864\_INTA-2520Cost-2520Impact-2520Report-2520revised-25204-2D13-2D17-2520v2.1.pdf-3Fversion-3D1-26modificationDate-3D1500376749000-26api-3Dv2&d=DwMGaQ&c=FmY1u3PJp6wrcrwll3mSVzgfkbPSS6sJms7xcl4l5cM&r=DRa2dXAvSFpClgmkXhFzL7ar9Qfqa0Algn-H4xR2EBk&m=MLOyWdAdSdj4cRa39aHRCVYsVa9ub30XpFPLr1fc51l&s=KXW3vtHBAKxxiT4X6sLxZQO2dlKSW8Zc-BhfZ1t7lAA&e
- ICANN Org-maintained list of Registry Operators and relevant dates for Sunrise, Trademark Claims and other specific approved program
  periods (e.g. Limited Registration Periods, Qualified Launch Programs):
   https://newgtlds.icann.org/en/program-status/sunrise-claims-periods
- Analysis Group Sunrise & Trademark Claims survey results:
  - Inception Report (September 2018):
     <a href="https://community.icann.org/download/attachments/90771305/9.6.2018%20Inception%20Report.pdf?version=1&modification">https://community.icann.org/download/attachments/90771305/9.6.2018%20Inception%20Report.pdf?version=1&modification</a>
     <a href="mailto:Date=1536257221000&api=v2">Date=1536257221000&api=v2</a>
  - Final Report (October 2018):
     <a href="https://community.icann.org/download/attachments/90773066/Final%20ICANN%20RPM%20Survey%20Report%202018.10.18">https://community.icann.org/download/attachments/90773066/Final%20ICANN%20RPM%20Survey%20Report%202018.10.18</a>.
     <a href="pdf?version=1&modificationDate=1540302625000&api=v2">pdf?version=1&modificationDate=1540302625000&api=v2</a>
  - o All data files reported: <a href="https://community.icann.org/pages/viewpage.action?pageId=90771305">https://community.icann.org/pages/viewpage.action?pageId=90771305</a>
  - Analysis Group response to follow up questions (November 2018):
     <a href="https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20">https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20</a>
     <a href="https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20">https://community.icann.org/download/attachments/99483940/Questions%20%26%20Comments%20-%20Final%20Report%20</a>
     <a href="https://community.icann.org/download/attachments.pdf?version=1&modificationDate=1543271647000&api=v2">https://community.icann.org/download/attachments.pdf?version=1&modificationDate=1543271647000&api=v2</a>
- Additional data related to Sunrise and Trademark Claims submitted by Working Groups members in February 2019: https://community.icann.org/x/Gp8WBg