## Attendance: 32 Members

Alexander Schubert	Judy Song
Anne Aikman-Scalese	Katrin Ohlmer
Austin Ruckstuhl	Kristine Dorrain
Cheryl Langdon-Orr	Martin Sutton
Christopher Niemi	Olga Kyryliuk
Christopher Wilkinson	Phil Buckingham
Colin Kurre	Robin Gross
Donna Austin	Roger Carney
Gg Levine	Sara Bockey
Greg Shatan	Sarah Langstone
Jamie Baxter	Sophie Hey
Jeff Neuman	Stefan Filipovic
Jessica Hooper	Susan Payne
Jim Prendergast	Taylor R.W. Bentley
Jose Alberto Barrueto Rodriguez	Vanda Scartazini
Juan Manuel Rojas	Zornitsa Marcheva

# Audio only:

Monte Cahn

Monte Cahn

Akriti Bopanna

**Guests**:

## Apologies:

Alberto Soto
Annebeth Lange
Heather Forrest
Javier Rua-Jovet
Kavouss Arasteh
Malgorzata Pek
Maxim Alzoba

### Staff:

Steve Chan Julie Hedlund Benedetta Rossi Michelle DeSmyter

#### AC chat:

Michelle DeSmyter:Dear all, welcome to the New gTLD Subsequent Procedures Working Group call on Tuesday, 22 January 2019 at 15:00 UTC.

Michelle DeSmyter:Agenda wiki page:<u>https://community.icann.org/x/t4IWBg</u> Cheryl Langdon-Orr (CLO-PDP Co-Chair):Hi everyone

Cheryl Langdon-Orr (CLO-PDP Co-Chair):Welcome Monte

Vanda scartezini:hi everyone will ptobably lose me conbection for fez minutes and Will vê Back Aguinaldo Cheryl Langdon-Orr (CLO-PDP Co-Chair):Noted Vanda

Jim Prendergast:did we ever get any further direction on what topics we would be covering under #5. Difficult to do prep without it.

Michelle DeSmyter:yes, audio is good

Jim Prendergast:ok

Jim Prendergast:AOB - update on revised timeline?

Cheryl Langdon-Orr (CLO-PDP Co-Chair):Noted Jim

Anne Aikman-Scalese:Sorry to be late

Julie Hedlund:Sub Group B at 20:00 UTC today.

Martin Sutton:WT5 update?

Phil Buckingham:Sorry I am late .

Jeff Neuman (Overall Co-chair): I forgot to mention, but we did provide Monte with our Supplemental Initial Report so he is familiar with the options that we have on the table including sealed bids

Anne Aikman-Scalese: Thanks Jeff - this is very helpful.

Alexander.berlin backup:Sealed bid could be submitted online as well; for those who have used a browser before.....

Vanda scartezini:Back Again

Jeff Neuman (Overall Co-chair):@Alexander - I think Monte was referring to the fact that with ascending auctions, you have to be continually online as opposed to submitting a sealed bid on one occassions

Jeff Neuman (Overall Co-chair):occassion (sorry)

Alexander.berlin backup:I know :D But I do not like "paper" - and sending something via snail mail half around the world seems a bit insecure I would rather like to do it online (and obviuosly had AMPLE time). And the bidders could chose which method they like.

Jessica Hooper - Verisign:Julie - I made it on to Adobe. Thanks!

Phil Buckingham: 3rd option - after the contention set list of applicants has been issued , but before evaluation start . Option to withdrawn - because you know your competition is say Google ( with lots more money )

Phil Buckingham:jeff can you read out my Q / comment to Monte

Collin Kurre:What if community applicants or otherwise under-represented groups were given some sort of augmentation from the beginning to allow them to be competitive in these scenarios?

Jeff Neuman (Overall Co-chair):@Phil - yes

Jeff Neuman (Overall Co-chair):After Christopher

Phil Buckingham:thanks Jeff

Anne Aikman-Scalese:QUESTION: What happens if two or three highest bids are the same in the silent bid? QUESTION

Alexander.berlin backup:Anne: Nobody bids 500,00 - your bid 500,199 or 501,000 etc. Otherwise I assume: Lottery!

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Phil Buckingham:Wow .Monte

Jeff Neuman (Overall Co-chair):In the queue after Christopher - Chat comments from Phil and Colin, Kristine, then chat comment from Anne

Jeff Neuman (Overall Co-chair): Then Donna

Collin Kurre:Well put CW

Kristine F Dorrain:On adobe now.

Alexander.berlin backup:Refund is a good point: We should SCRAP "refunds". No refund anymore.

Collin Kurre:Interesting idea, the

Katrin Ohlmer:In terms of a balanced debate about solving contention - have the co-chairs planned to have another debate about other contention resolution means in future calls? Alexander.berlin backup:+ Katrin

Vanda scartezini:tia Monte for these ideias

Collin Kurre:"apples to apples" auction set. For non-profits, though, a funder (like google, US gov, etc) could theoretically swoop in for support. Could end up replicating the same power differential, as those funders will donate to orgs representing their values or interests.

Alexander.berlin backup:1:100

Phil Buckingham: Yes Jeff, one aspect of it.ie when/if you withdraw to get a refund . 2. Q Under Vickrey sorry I am confused - are you submitting your sealed bid before or after you know who your competition is . If you do it after knowing then the likelyhood the bids will be much lower(because you cant compete with very weathly).

Christopher Wilkinson:No hance of that big bang with phased rounds.

sarah l (verisign):Phil monte is suggesting all bids are submitted at point of application and if there is a contention set only then is the sealed bid opened

Kristine F Dorrain:@Monte, I won't raise my hand again, but in an art auction, if I lose the bidding on three pieces, I can decide that the fourth piece is worth more to me than originally. Tha's why I'm saying this is different and can be disadventagous in some situations.

Katrin Ohlmer: Thanks for the clarification, Jeff!

Donna Austin, Neustar:@Kristine, I understand your point and if the Vickery model is the path then I think it would be fairer to do that not at the point of application, but at the point the contention sets were known.

sarah l (verisign):i will call back in

sarah l (verisign):i have lost audio i think

Michelle DeSmyter:Please let me know if you would like a dialout, Sarah

Jim Prendergast:On Kristines concerns - flip the scenario - what if an entity applies for only 1? Are they treated differently than as those applying for 5 or ten or 200. Should not be preferrential treatment for those with the \$\$ to apply for multiples

Vanda scartezini:agre forte about third world no that

sarah l (verisign):Please can someone ask Monte as I have lost audio- Have you ever been part of an auction where there's a multiplier given to certain category of bidder to help them compete more effectively in the auction? For example if there is an applicant support program for applicants from the global south for as an example... there has been some discussion about providing them with a multiplier to help them compete – any experience or thoughts there?

Jeff Neuman (Overall Co-chair):@Sarah - sorry you lost audio. I will read your comment Phil Buckingham:Great idea Monte re doing by categories . ie generics , cities , non profits etc

Donna Austin, Neustar: That really is a policy question for this group.

Phil Buckingham:KISS !

Collin Kurre:I think market segment categories is an interesting idea, but still doesn't create a fair and globally accessible system. It may also be difficult to hold so many auctions — to what extent would you segment, for example? Would US non-profits compete with

Ugandan? I think the amplifier idea may be more predictable and more easily monitored Jeff Neuman (Overall Co-chair):@Pill - Maybe you can explain the KISS Acronym that many may not be familiar with

Phil Buckingham:Keep It Simple Stupid

Collin Kurre:@Phil Today I learned!

Collin Kurre: Thanks for the response.

Phil Buckingham: The next problem we have no idea how many contention sets we will have . 234 last time and there are still 10 incomplete seven years later

Jim Prendergast:application fees/acution bids are tip of the iceberg for costs. Need to factor in a whole slew of other fees including the minimum \$25,000 per year to ICANN, fees to registry service providers, etc

Phil Buckingham:our clients did - major financial issues waiting waiting

Christopher Wilkinson:'Towards the verey end' implies a great waste and cost of full evaluation of multiple applications!!

Anne Aikman-Scalese:@Phil - What are the ten incomplete contention sets?

Martin Sutton: Thank you Monte - good insights.

Susan Payne:@christopher, there surely has to be evaluation first. myou cnnot waste everyone's time resolving the contention (by an auction for example) then find out half the parties including the winning one, fail evaluation

Phil Buckingham: Thanks you Monte , see you soon !

Alexander.berlin backup:Yap: Thanks a lot. Very helpful.

Collin Kurre: Thank you!

Anne Aikman-Scalese: Thank you Monte!

Vanda scartezini:thanks a lot

Cheryl Langdon-Orr (CLO-PDP Co-Chair):Pass on any renown expertise and Jeff and I can reach out to them PLease

Collin Kurre:Thanks all!

Cheryl Langdon-Orr (CLO-PDP Co-Chair): Thanks everyone bye for now then...

Katrin Ohlmer: Thanks all!

Phil Buckingham:thanks