## **Carlos Raul Gutierrez SOI**

1) Your Name:	Carlos Raul Gutierrez
Picture/Image: ( <u>Instructions</u> : Click in the field to the right to open up the text input window. Then click the <insert> menu button, select <image/>, then choose (or browse) to locate an image file (e.g., JPG, PNG, BMP) from your local computer to upload. After insertion, please click on the picture and adjust the size to no larger than 200 pixels).</insert>	
2) Stakeholder Group:	Non-Commercial
3) Constituency:	Not-for-Profit Operational Concerns (NPOC)
4) ICANN Affiliation (if not covered by item 2 or 3):	
5) Please identify your current employer(s):	Independent
6) Please identify your current position(s):	Consultant
7) Please identify the type(s) of work performed:	Telecom regulation
8) Please identify your declared country of primary residence (e.g., country to which you pay taxes):	Costa Rica
9) Please list any financial relationship beyond <i>de minimis</i> stock ownership you may have with any company that to your knowledge has a financial relationship or contract with ICANN:	None
10) Do you believe you are participating in the GNSO policy process as a representative of any individual or entity, whether paid or unpaid?	No
If the answer is "Yes," please provide the name of the represented individual or entity. (If professional ethical obligations prevent you from disclosing this information, please enter "Private"):	
11) Please identify any other relevant arrangements, interests, or benefits as requested in the following two questions:	
a) Do you have any type of material interest in ICANN GNSO policy development processes and outcomes?	No
If the answer is "yes," please describe the material interest in ICANN GNSO policy development processes and outcomes:	
b) Are there any arrangements/agreements between you and any other group, constituency or person(s) regarding your participation as a work team member?	No
If the answer is "yes," please describe the arrangements /agreements and the name of the group, constituency, or person(s):	
12) Please identify any Working Groups or other chartered teams in which you are participating (include acronyms, if applicable):	GAC, ATRT2, CWG on UCTN, CCT-RT, Sub-Pro PDP WT5

13) Additional Information (optional):	Carlos Raul Gutierrez Since I have been following the internet governance world, the DNS has been a constant interest of mine.  In my initial days as commissioner in Costa Rica's Telecom market opening (2009), I was approached by the organized local IT Community (CAMTIC), to complain about the high pricing of our local ccTLD (.cr). To make the story short today all sides, CAMTIC, nic.cr and myself keep discussing constructively the issue within our "cgi.cr" (styled fully as a copy of the "cgi.br"): we keep hearing complaints about the high price of our .cr on the one hand, while on the other Black Friday Special low introductory prices and other ideas have generated a full range of very cheap .cr subscription for non-profit use (putting it in direct competition with .org by the way).  Somewhat later, as I had the opportunity to actively represent my country in the GAC in 2012-2014 I lived through the great geographic expansion of TLDs from the applications of the most important cities of the world, adjectives like .swiss and even very innovative ideas like .bar and all the negotiations and PICs it brought about. And while the numbers of Geo Names don't seem to make a big difference in the overall size of the DNS expansion, my heart still beats faster when it comes to analyzing the particular cases of very specific linguistic and cultural communities that have jumped outside the 2-letter straightjacket for new TLDs, like .cat . bzh and .srb to make a case for their cultural values and distinctiveness.  As I joined the GNSO Council in 2014 it was a logic opportunity to keep following a very learned discussion between the GNSO and the ccNSO within the Cross Community Working Group on the use of Country and Territory (2-3 letter and codes and full-) Names (CWG UCTN) which I had the opportunity to co-chair with one of the best legal academics in the world on the issue. And while I learned a lot on international law and the importance of the longstanding relationship between geography and trademarks, I think we have
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